

STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

Northern Illinois Gas Company)	
d/b/a Nicor Gas Company)	
)	Docket No. 08-0363
Proposed general increase in rates, and)	
revisions to other terms and conditions)	
of service)	

Surrebuttal Testimony of

ROBERT R. MUDRA, CFA

Director – Rates and Financial Analysis
Nicor Gas Company

November 5, 2008

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1 **I. INTRODUCTION AND WITNESS QUALIFICATIONS**

2 **A. WITNESS IDENTIFICATION**

3 **Q. Please state your name and business address.**

4 A. Robert R. Mudra, Northern Illinois Gas Company, 1844 Ferry Road, Naperville, Illinois
5 60563.

6 **Q. By whom are you employed and in what capacity?**

7 A. I am employed by Northern Illinois Gas Company d/b/a Nicor Gas Company (“Nicor
8 Gas” or the “Company”) as Director of Rates and Financial Analysis.

9 **Q. Are you the same Robert R. Mudra that provided direct and rebuttal testimony in**
10 **this matter?**

11 A. Yes.

12 **B. PURPOSE OF SURREBUTTAL TESTIMONY AND SUMMARY OF**
13 **CONCLUSIONS**

14 **Q. What are the purposes of your surrebuttal testimony?**

15 A. The purposes of my surrebuttal testimony are as follows:

16 (1) To present the Company’s revised proposed revenue allocation of its base rate
17 revenue requirement to its rate classes;

18 (2) To present just and reasonable charges for utility services that are based on Nicor
19 Gas’ revised proposed base rate revenue requirement and cost of service study;

20 (3) To present the Company’s proposed revisions to Nicor Gas’ tariff sheets,
21 including revisions to its rates and riders;

(4) To respond to the rebuttal testimony of Illinois Commerce Commission (the “Commission” or “ICC”) Staff (“Staff”) witnesses Dianna Hathhorn (Staff Ex. 15.0), Burma C. Jones (Staff Ex. 16.0), Peter Lazare (Staff Ex. 20.0), Christopher L. Boggs (Staff Ex. 21.0), and David Sackett (Staff Ex. 24.0); Attorney General and Citizens Utility Board (“AG/CUB”) witness Scott J. Rubin (AG/CUB Ex. 5.0); Illinois Industrial Energy Consumers (“IIEC”) witness Dr. Alan Rosenberg (IIEC Ex. 2.0); Constellation NewEnergy, Inc. (“CNE”) witnesses Darcy A. Fabrizius (CNE-Gas Ex. 3.0) and Lisa A. Rozumialski (CNE-Gas Ex. 4.0); and Vanguard Energy Services (“Vanguard”) witness Neil Anderson (VES Ex. 2.0).

C. ITEMIZED ATTACHMENTS

Q. Are you sponsoring any attachments to your direct testimony?

A. Yes. I am sponsoring, and have attached hereto, several exhibits:

- Nicor Gas Exhibit 48.1 contains an updated version of Nicor Gas’ Schedule of Rates, which reflects the proposed new and revised tariff sheets that Nicor Gas has filed with the Commission and that are the subject of this proceeding.
- Nicor Gas Exhibit 48.2 shows in “legislative” style the differences between the revised tariff sheets and the Nicor Gas tariffs currently on file.
- Nicor Gas Exhibit 48.3, entitled “Comparison of Present and Proposed Rates,” is an updated version of the Company’s Schedule A-3 submitted under Part 285 of the Commission’s rules, 83 Ill. Adm. Code Part 285. This exhibit shows, among other things, revenues under existing rates as well as under the Company’s proposed rates and rate design.
- Nicor Gas Exhibit 48.4, entitled “Summary of Changes from Present to Proposed Charges,” shows current and proposed charges by rate class.
- Nicor Gas Exhibit 48.5, entitled “Allocation of Proposed Revenue Adjustments to Base Rates,” shows the current and proposed revenues by rate class.

- 49 • Nicor Gas Exhibit 48.6, entitled “Jurisdictional Operating Revenues at Proposed
50 Rates,” shows the Company’s forecasted billing determinants associated with
51 each base rate classification and the proposed charges designed to collect the
52 proposed base rate revenue requirement.
- 53 • Nicor Gas Exhibit 48.7, entitled “Annual Bill Comparison Rate 1, Residential
54 Service,” shows bill impacts between current and proposed rates for a typical
55 space heating customer for a calendar year under normal usage conditions.
- 56 • Nicor Gas Exhibit 48.8, entitled “Storage Banking Service and Related
57 Calculations”, illustrates the SBS Entitlement, Storage Deliverability Component
58 factor and under different storage capacity assumptions.
- 59 • Nicor Gas Exhibit 48.9, the Company’s responses to recent data requests CB
60 4.01- 4.09 from Staff witness Boggs.
- 61 • Nicor Gas Exhibit 48.10, entitled “Rider VBA Illustration using CUB/AG Exhibit
62 5.02 and 5.03 Data” which illustrates the mechanics of Rider VBA under
63 CUB/AG data assumptions and Staff’s “Full Decoupling” Rider VBA formulas.

64 **II. EMBEDDED COST OF SERVICE STUDY**

65 **Q. Is Nicor Gas’ Embedded Cost of Service Study (“ECOSS”), as presented by Nicor**
66 **Gas witness Alan Heintz (Nicor Gas Ex. 49.01), appropriate for the purpose of**
67 **establishing rates in this proceeding?**

68 A. Yes.

69 **Q. Does the ECOSS now reflect the allocation of gas storage losses as discussed by IIEC**
70 **witness Dr. Rosenberg and Staff witness Sackett?**

71 A. Yes.

72 **Q. Staff witness Sackett has recommended that “the increase in the cost of service**
73 **study (“ECOSS”), except the sales customers’ share of gas storage losses, should be**
74 **incorporated into the SBS charge calculation.” (Sackett Reb., Staff Ex. 24.0, 3:63-**

75 **65). Has this concern been reflected in the final ECOSS and the Storage Banking**
76 **Service (“SBS”) charge calculation?**

77 A. Yes. The final ECOSS presented by Mr. Heintz on surrebuttal and the revised SBS
78 charge address Mr. Sackett’s concerns.

79 **Q. Does the Company agree with Staff witness Lazare’s proposal that the Company be**
80 **directed in its next rate case to prepare an allocator within its ECOSS for gas**
81 **service lines that reflect the level of investment in services by customer class?**
82 **(Lazare Reb., Staff Ex. 20.0, 10:209-11:233).**

83 A Yes.

84 **Q. Are there any outstanding issues related to the ECOSS?**

85 A. Yes. IIEC witness Dr. Rosenberg proposes to reallocate volume-related costs within the
86 ECOSS based on the demand allocation factors from the Company’s Modified
87 Distribution Main (“MDM”) study.

88 **Q. Did any party to this proceeding support Dr. Rosenberg’s proposal?**

89 A. No.

90 **Q. Please provide a brief description of the MDM study.**

91 A. The MDM study performed by Nicor Gas was done precisely in the same manner as the
92 MDM study approved in the Company’s last two rate cases, Docket No. 04-0779 (the
93 “2004 Rate Case”) and in Docket No. 95-0219. Nicor Gas’ MDM study determines the
94 proportion of peak-day gas flows by main size and rate class and uses these proportions
95 to allocate distribution main costs to its various rate classes. The resulting cost allocation
96 was presented in Nicor Gas Exhibit 14.5 and was used within the ECOSS to allocate the

peak-day demand-related portion (approximately 77%) of distribution main costs to the customer classes. The remaining 23% of the costs are allocated based on the annual volumes used by each rate class as discussed further by Mr. Heintz. (Heintz Sur., Nicor Gas Ex. 49.0).

Q. What is your understanding of Dr. Rosenberg's proposal?

A. Dr. Rosenberg's proposal is based on the assumption that the annual volume flows by main size and rate class are in the same proportion to peak-day volume flows by main size and rate class. (Rosenberg Reb., IIEC Ex. 2.0, 24:499-509). Dr. Rosenberg accepts this assumption, while recognizing that it may not be exact, and he asks the parties and the Commission to change the existing volume-related allocation of distribution main costs (which is based on actual volume by rate class) to match a peak-day allocation methodology from the MDM study.

Q. Does Nicor Gas agree that it would be appropriate for allocating main costs to use the exact same percentage of cost allocations on volume-related costs as were applied to demand-related costs?

A. No. Nicor Gas recommends that it first conduct a study to determine if Dr. Rosenberg's proposal is appropriate before deviating from the MDM and ECOSS volume allocation methodologies approved in the 2004 Rate Case. (Mudra Reb., Nicor Gas Ex. 29.0, 4:85-88). The MDM study was prepared based on a detailed analysis of customer accounts and it identified the peak-day gas flow by customer and by main size, but it did not analyze annual volume flows by customer and main size. Nicor Gas does not believe that Dr. Rosenberg should assume that the 130 peak-day percentage allocation factors utilized within the MDM study would necessarily produce the exact same result as 130 annual

volume percentage allocation factors without first conducting a study. Furthermore, given the fact that residential customers have a relatively low load factor (lower average use as compared to their peak day use) and industrial customers have a relatively high load factor (higher average use as compared to their peak day use), it is reasonable to assume that an allocation based on peak-day volumes from the MDM study may be different than an allocation based on annual consumption.

Q. Has Nicor Gas reviewed what potential cost shifts would occur if Dr. Rosenberg's proposal is accepted by the Commission?

A. Mr. Heintz has conducted an initial analysis of the impact of Dr. Rosenberg's proposal on the final revised ECOSS, which indicates that approximately \$8.3 million of revenue requirement would be shifted from non-residential customer classes to the residential class. (Heintz Sur., Nicor Gas Ex. 49.0).

Q. Does Nicor Gas reject Dr. Rosenberg's proposal based on the cost-shifting between rate classes that would result?

A. No. The Company rejects Dr. Rosenberg's proposal because his assumption that peak-day gas flows are exactly equal to annual gas flows by rate class and main size is unproven. The fact that his proposed cost allocation methodology would result in a \$8.3 million cost shift from non-residential customer classes to residential customers is not in and of itself a problem, if Dr. Rosenberg's proposed allocation factors are correct. However, in my opinion, the magnitude of the cost shift and the fact that his hypothesis is unproven highlights the need for careful analysis before the Commission can reach any conclusion on this matter. Furthermore, Mr. Heintz also disagrees with Dr. Rosenberg's proposal at this time. (Heintz Sur., Nicor Gas Ex. 49.0).

143 **Q. Dr. Rosenberg states that the Commission should not wait until Nicor Gas' next rate**
144 **case to implement his proposal because of the uncertainty over when Nicor Gas may**
145 **file its next rate case. (Rosenberg Reb., IIEC Ex. 2.0, 22:462-66). How does Nicor**
146 **Gas respond to this concern?**

147 A. Nicor Gas' ECOSS was prepared using a Commission approved volume-allocation
148 methodology that uses actual annual volumes by rate class which can be estimated with a
149 relatively strong degree of certainty. In contrast, Dr. Rosenberg's proposal is untested.
150 Moreover, it is often the case that issues arise in one rate case that will need attention
151 before the next rate case. While I cannot predict exactly when Nicor Gas will file its next
152 rate case, I should note that it has been less than four years between the filing of this
153 proceeding and Nicor Gas' last rate case filing.

154 **Q. What does Nicor Gas propose with respect to Dr. Rosenberg's proposal?**

155 A. Given that Nicor Gas' proposed ECOSS was developed in the same manner as approved
156 in the 2004 Rate Case, and that volume-related costs have been allocated based on well-
157 known rate class volumes, Nicor Gas recommends that the Commission reject
158 Dr. Rosenberg's proposal at this time. However, as an alternative, Nicor Gas would not
159 be opposed to the Commission directing Nicor Gas to study Dr. Rosenberg's proposal
160 and present its findings in pre-filed testimony with the filing of its next rate case.

161 **III. REVENUE ALLOCATION**

162 **Q What is the total base rate revenue requirement that Nicor Gas has used in its**
163 **ECOSS to be allocated to its rate classes?**

164 A. The ECOSS, presented by Mr. Heintz , used the same revenue requirement of
165 \$688,832,000 that Nicor Gas proposed in its rebuttal testimony. (*See* Heintz Sur., Nicor
166 Gas Ex. 49.0; Heintz Reb., Nicor Gas 30.0). While Nicor Gas has proposed a slightly
167 lower revenue requirement on surrebuttal, the change of \$629,000, discussed by
168 Company witness James Gorenz , would have *de minimis* impact on the revenue
169 allocation described below. (Gorenz Sur., Nicor Gas Ex. 45.0). The Company will make
170 a compliance filing at the end of this proceeding that will incorporate all of the changes
171 specified in the Commission's final order.

172 **Q. What are the issues that exist with respect to the allocation of Nicor Gas' approved**
173 **revenue requirements among the various rate classes?**

174 A. Dr. Rosenberg has raised two issues related to revenue allocations. First, he objects to
175 Nicor Gas' proposal to limit the increase to Rate 1, Residential Service to 97.5% of its
176 cost of service and recommends that the Commission order that the revenue allocation be
177 set at equalized rates of return for all classes. (Rosenberg Reb., IIEC Ex. 2.0, 2:35-38).
178 Second, he argues that any increase to non-residential classes be limited, on a percentage
179 increase basis, to no more than twice the overall allowed percentage increase. (*Id.*,
180 8:153-54).

181 **Q. What is Nicor Gas' position on limiting the increase to residential customers?**

182 A. Nicor Gas believes that its proposal to limit the increase on residential customers is
183 consistent with the Commission's order in the 2004 Rate Case and moves residential
184 rates gradually from 95% of cost of service which resulted from the order in the 2004
185 Rate Case to 97.5% of cost of service in this case. However, Nicor Gas also recognizes
186 that applying the principle of gradualism, as discussed in my direct testimony (Mudra

Dir., Nicor Gas Ex. 14.0, 5:114-23), will moderate the rate increase to one class of customers though it will not eliminate interclass rate subsidies. Limiting the proposed revenue increase to the residential class will create a cross subsidy flowing from the non-residential rate classes to the residential customer class of approximately \$12 million per year. (See Nicor Gas Ex. 48.6, ln. 2, Col. F minus Col. D). Nicor Gas proposes to eliminate this cross subsidy in its next general rate case; however, it also believes the Commission should carefully review this issue and the Company would not object if the Commission determined that now is the appropriate time to eliminate the cross subsidy.

Q. Did any other party offer testimony on this issue?

A. Staff witness Lazare agreed with Nicor Gas' proposal to limit the increase to 97.5% of cost of service in their respective direct testimonies but did not address the issue in their rebuttal testimonies. (See Lazare Dir., Staff Ex. 7.0, 29:618-20, 29:633-30:653).

Q. Assuming that the Commission orders residential rates to be set at the 97.5% of cost of service, what is Nicor Gas' position on limiting increases to non-residential rate classes to no more than twice the overall rate increase, as proposed by Dr. Rosenberg?

A. Using the updated ECOSS provided by Mr. Heintz and recovering the remaining revenue deficiency from the other rate classes (except contract service Rates 17 and 19) based on their portion of cost of service, only one class receives an increase slightly greater than twice the overall rate increase. (Nicor Gas Ex. 48.3). The total increase requested by Nicor Gas is 25.9% (Nicor Gas Ex. 48.3, Row 15, Col. G), which would be 51.8% when doubled. The highest increase proposed by Nicor Gas after allocating the residential short-fall is 54.3% to the Rate 77 customer class. Limiting this increase to only 54.3%

would reduce the Rate 77 revenue requirement by only about \$178,000 per year. Consequently, Nicor Gas sees no compelling need for the Commission to accept Dr. Rosenberg's proposal. However, if it chooses to do so, the Commission should direct the Company as to which other rate class(es), excluding contract service Rates 17 and 19, should be required to make up the shortfall.

Q. Have there been any updates to Nicor Gas' proposed revenue allocation since the Company filed rebuttal testimony on September 25, 2008?

A. Yes. The revenue allocation has been updated to reflect the modifications to the ECOSS, as discussed further in the surrebuttal testimony of Mr. Heintz. (Nicor Gas Ex. 49.0) and is presented in Nicor Gas Exhibit 49.5. Additionally, as a result of the Memorandum of Understanding between Nicor Gas and Customer Select Gas Suppliers, \$1.7 million of revenue previously received from Rider 13, Supplier Transportation Service, and Rider 16, Supplier Aggregation Service, has been allocated to Sales rates. This change is also reflected in the ECOSS.

IV. NICOR GAS' RATE DESIGN

Q. Is there an exhibit showing the proposed charges?

A. Yes. Nicor Gas Exhibit 48.4 presents the current and proposed charges for Nicor Gas.

A. RATE 1 – RESIDENTIAL SERVICE

1. RATE DESIGN

Q. What is Nicor Gas' proposal for its Residential Rate 1 design?

A. Nicor Gas is proposing a residential rate structure that includes a monthly customer charge and two distribution blocks consisting of the first 20 therms and any therm use

above 20 therms. It is proposing this structure recognizing the importance of recovering more of its fixed cost of service through its fixed monthly customer charge and thereby gradually eliminating the existing three-tiered declining block distribution charge structure. Nicor Gas' Residential Rate 1 design represents an interim step toward recovering its fixed costs through its fixed monthly customer charges and then utilizing a single distribution charge to recover the Company's remaining volumetric costs.

Q. Which, if any, parties proposed alternative rate structures and what are they?

A. Staff witness Lazare proposes a monthly customer charge with a single flat distribution charge. (Lazare Dir., Staff Ex. 7.0, 42:916-19). As an alternative, Mr. Lazare proposes a monthly customer charge with a two-step distribution charge block design. (*Id.*, 43:931-34). AG/CUB witness Rubin recommends maintaining Nicor Gas' existing three-step distribution charges and proposes "that the Commission increase each element of Nicor's residential rates (the customer charge and three distribution block charges) by the same percentage increase as the residential class's overall rate increase." (Rubin Dir., CUB/AG Ex. 3.0, 18:367-69). Further, Mr. Rubin states on rebuttal "that each residential base rate element should be increased by the same percentage to achieve the portion of the revenue requirement assigned to the residential class." (Rubin Reb., CUB/AG Ex. 5.0, 3:49-51).

Q. What is Nicor Gas' response to Mr. Lazare's proposed single distribution charge design for the residential class or, as an alternative, a two-step rate block with his proposed monthly customer charge?

A. Nicor Gas obviously agrees with Mr. Lazare that it could move to a two-step distribution charge at this time as it has made that very proposal in this proceeding. However, as

explained in my rebuttal testimony, Nicor Gas does not agree with moving to a flat distribution charge while a large portion of the Company's fixed costs are still being recovered through Rate 1 volumetric distribution charges. (Mudra Reb., Nicor Gas Ex. 29.0, 10:212-24).

2. RATE CHARGES

Q. What are Nicor Gas' proposed charges for residential service?

A. Nicor Gas is proposing a monthly customer charge of \$13.55, a charge of \$0.1392 for the first 20 therms used by the customer and \$0.0519 for all additional therms.

Q. How did Nicor Gas determine its monthly customer charge?

A. Nicor Gas recognized that in order to recover all its fixed costs of service through a monthly customer charge it would require \$18.66 per month charge as compared to its current charge of \$8.40 and, in the interest of gradualism, moved to a point half way between the two in this proceeding, for a charge of \$13.55 per month.

Q. What do Mr. Lazare and Mr. Rubin propose for monthly customer charges and how were the charges determined?

A. Mr. Lazare's proposed monthly customer charge is \$10.65 and is based on the same cost of service study and revenue allocation as Nicor Gas proposed in direct testimony, but he only includes those costs designated as "customer costs" within the ECOSS and excludes the other non-volumetric or fixed costs identified in the ECOSS. Mr. Rubin's proposed monthly customer charge is based on Nicor Gas' proposed residential revenue requirement and would result in a monthly customer charge of \$11.13 per month (\$8.40 current charge times 1.325 equals \$11.13) in light of his proposal to increase all Rate 1

charges by the same percentage increase as Nicor Gas proposes for Rate 1 in this case (32.5%).

Q. Does Nicor Gas object to Mr. Lazare’s proposed monthly customer charge and, if so, why?

A. Yes. Mr. Lazare recommends that only those costs designated as customer costs be recovered through the monthly customer charge. (Lazare Dir., Staff Ex. 7.0: 40:867-68). This approach would leave 87.5% of Nicor Gas’ non-volumetric fixed costs to be recovered on a volumetric basis through its distribution charges. Nicor Gas believes its proposal to recover more of its fixed cost of service through its monthly customer charges is entirely consistent with recent Commission decisions to aide utilities in recovering their fixed costs and insulating their fixed-cost recovery from uncertain changes in weather and declining use per customer resulting from increased conservation.

Q. Which Commission orders support Nicor Gas’ proposed rate design?

A. In Peoples Gas and North Shore Gas Company (consolidated Dockets Nos. 07-0241 and 07-0242) (the “Peoples Gas Rate Case”), the Commission approved a four-year Rider VBA pilot program, which ensures that the utilities will recover no more and no less than 100% of the proportion of fixed costs that continue to be embedded within their residential and small commercial volumetric distribution charges despite changes in customer consumption levels through symmetrical adjustments to future customer bills.

Specifically, the Commission found that:

Rider VBA is appropriate as it reflects the particulars of declining and variable customer usage patterns and the concomitant revenue recovery impacts of Peoples Gas and North Shore. In our view, this evidence of usage patterns and margin recovery fluctuations calls for a regulatory response.

Peoples Gas Rate Case Order at 148. Nicor Gas faces these same issues of declining and variable customer usage and also proposes to implement Rider EEP which, without the proper rate design, would impede Nicor Gas' ability to recover its just and reasonable revenue requirement. The rationale and support for Nicor Gas' proposed Rider VBA and Energy Efficiency Plan are discussed in more detail by Nicor Gas witnesses Gerald O'Connor (Nicor Gas Exs. 12.0, 27.0, and 46.0) and Kristine Nichols (Nicor Gas Exs. 13.0, 28.0, and 47.0).

Further, in Ameren's recent rate case (Docket No. 07-0585 to 07-0590 Consol.) (the "Ameren Rate Case"), the Commission order indicated that:

[a]n alternative to Rider VBA that would still promote fixed cost recovery by the utility is recovery of a greater proportion of fixed delivery costs through the fixed monthly customer charge to all affected customers. AIU makes this suggestion and notes that under this method, utilities could not over-or under-recover their Commission-approved base rate revenue requirement with changes in sales. AIU adds that this alternative would also send proper price signals to customers. The Commission concurs with these statements and notes further that this alternative arguably decreases any disincentive AIU may perceive to implementing gas efficiency programs.

Ameren Rate Case Order at 237. The Commission then ordered that:

AIU should modify its monthly customer charges for these classes [GDS-1 Residential Gas Delivery Service and GDS-2 Small General Gas Delivery Service] to recover 80% of the fixed delivery services costs approved in this proceeding.

Id. at 237. Furthermore, when referring to the Peoples Gas Rate Case Order, the Ameren Rate Case Order states:

From this decision, it is evident that the Commission is willing to consider alternatives to the traditional method of recovering a portion of fixed costs through the volume based portion of the bill.

332 Ameren Rate Case Order at 236.

333 **Q. What does Mr. Lazare have to say about the import of the Commission’s prior**
334 **decisions on the design of the customer charge?**

335 A. Mr. Lazare states that “[t]here is no question that recent decisions by the Commission
336 have favored the recovery of demand costs in customer charges. However, those
337 decisions are not binding on the current docket.” (Lazare Reb., Staff Ex. 20.0, 12:249-
338 51).

339 **Q. Should the Commission consider its prior decisions in resolving how much of Nicor**
340 **Gas’ fixed costs may be recovered through the monthly customer charge in this**
341 **case?**

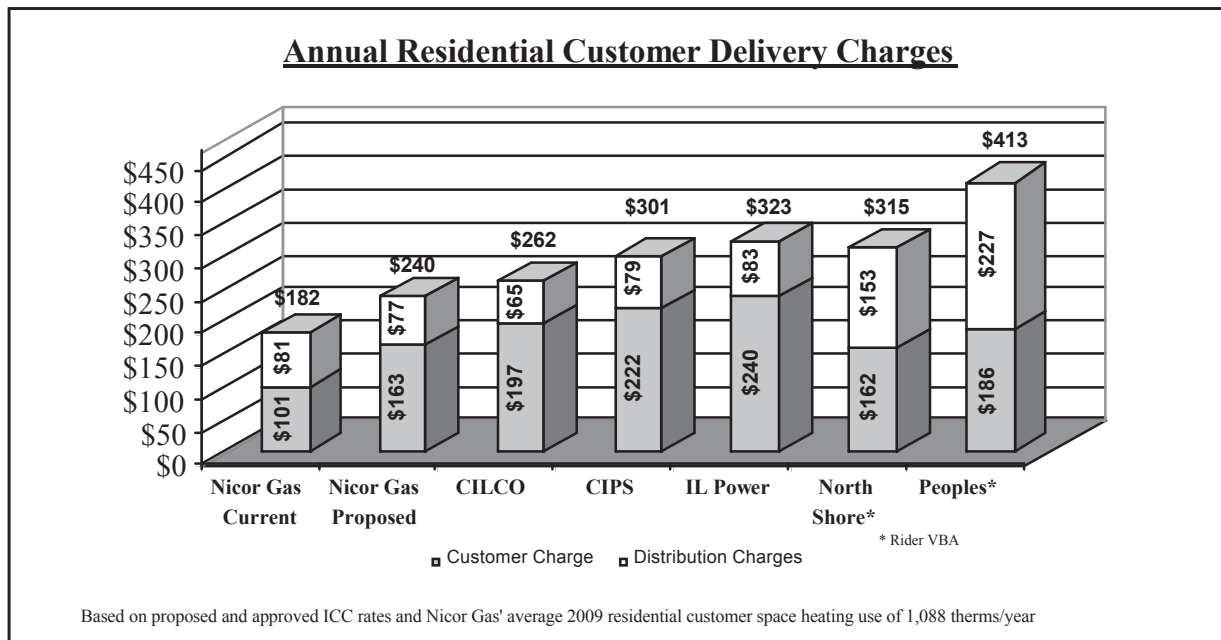
342 A. Yes. As the Commission stated in the Peoples Gas Rate Case Order, “[i]n every situation
343 where it is reasonable to do so, the Commission will consider its own past practice in
344 resolving an issue.” Peoples Gas Rate Case Order at 199. Nicor Gas has presented a
345 compelling argument against Mr. Lazare’s objections to Nicor Gas’ proposed Rate 1
346 design. (See Mudra Reb., Nicor Gas Ex. 29.0, 8:166-20:420; Lazare Dir., Staff Ex. 7.0,
347 31:663-43:940). The Company believes its proposal is consistent with the general rate
348 design policy of the Commission as supported by its Orders in the Peoples Gas Rate Case
349 and the Ameren Rate Case.

350 **Q. What portion of annual residential revenue is attributable to the monthly customer**
351 **charge for Peoples Gas, North Shore Gas and the Ameren utilities?**

352 A. As shown on Chart 1 below, the Ameren utilities recover a significant portion of their
353 annual residential revenue through the monthly customer charge, which represents 80%

of their fixed delivery service costs. Peoples Gas and North Shore utilize Rider VBA to recover 100% of their remaining fixed costs which are still embedded within their volumetric distribution charges. As shown below in Chart 1, this explains why Peoples Gas and North Shore Gas do not recover as much through their monthly customer charges as the Ameren utilities even though they receive 100% recovery of their remaining fixed costs through Rider VBA.

Chart 1:



Q. How does the Nicor Gas' proposed monthly customer charge for residential service compare with those of other Illinois gas utilities?

A. As shown in Table 1 below, Nicor Gas' proposed monthly customer charge would place it in the middle of the range of current monthly customer charges for other gas utilities in Illinois.

Table 1:

Residential Monthly Customer Charges for Illinois Gas Utilities

Utility	Monthly Customer Charge
Ameren IP	\$19.97
Ameren CIPS	18.51
Ameren CILCO	16.42
Peoples Gas Light & Coke Company	15.50
Illinois Gas Company – Proposed Docket 08-0482	13.75
Nicor Gas Company – Proposed Docket 08-0363	13.55
North Shore Gas Company	13.50
Illinois Gas Company	12.00
Mt. Carmel Public Utility Company	11.50
AG/CUB witness Rubin	11.13
Consumers Gas Company	10.91
Staff witness Lazare	10.65
MidAmerican Energy Company	10.50
Atmos Energy Corporation	9.90
<i>Nicor Gas Company (Current Charges)</i>	<i>8.40</i>

Q. What is Nicor Gas’ view of Mr. Lazare’s alternative rate design?

A. Mr. Lazare’s alternative design proposes the same low monthly customer charge as in his initial recommendation, although his alternative design utilizes a two-step distribution block structure rather than his initial single distribution charge proposal. Under this alternative, Nicor Gas would also be subject to more risk of not recovering its fixed cost of service than today because of the increase in the last step of the distribution charge.

Q. Should the Commission approve either of Mr. Lazare’s rate design proposals?

A. No. Neither Mr. Lazare’s initial or alternative proposals appreciate that the Commission has recognized in the Peoples Gas Rate Case and the Ameren Rate case the need for natural gas utilities to recover their fixed costs of service through fixed charges or a VBA

rider. Mr. Lazare's proposals intentionally reduce Nicor Gas' ability to recover its fixed costs of service even when compared to its current rates. Therefore, the Commission should reject both of Mr. Lazare's proposed residential rate designs and approve Nicor Gas' recommended rate design, including Rider VBA, or a rate design that is consistent with the Commission's findings in the Ameren Rate Case by allowing Nicor Gas to recover at least \$13.55 in its monthly customer charge, and at least 80% of its fixed non-volumetric costs through its monthly customer charge since Nicor Gas' ECOSS has shown that 94% of its cost of service is fixed and only 6% dependent on annual volumes.

Q. Why should the Commission also reject Mr. Rubin's proposed flat percentage increase in the monthly customer charge and distribution rates?

A. Mr. Rubin's proposal is overly simplistic and also ignores the results of the ECOSS, which indicates that 94% of the residential cost of service is driven by fixed costs and not volume-related costs. As with Mr. Lazare's proposal, it does not move in the direction of recovering more fixed costs through fixed charges and fails to recognize the Commission's support of this principle as stated above. Furthermore, Mr. Rubin's proposal has not recognized Nicor Gas' just and reasonable request to recover its fixed costs as illustrated later in response to his claims about Rider VBA.

Q. How did Nicor Gas determine the proposed charges for its distribution blocks?

A. It maintained the same tail-block charge of \$0.0519 per therm, eliminated the second block therm charge, then adjusted the first block therm charge, which, along with the \$13.55 monthly customer charge, obtained its revenue requirements. It should be noted that Nicor Gas' proposal will produce understandable and consistent impacts on customer bills. (Mudra Reb., Nicor Gas Ex. 29.0, 12:241-42). The Company's proposal stands in

stark contrast to the more dramatic rate designs of Mr. Rubin and Mr. Lazare which will suppress monthly customer charges below levels required for the adequate recovery of fixed costs and raise volumetric distribution charges that may result in significantly higher cost increases on customers who use natural gas.

Q. In the event the final approved revenue requirements for Rate 1 are lower than those proposed by Nicor Gas, how would Nicor Gas propose to adjust its charges?

A. That would depend on the Commission's decision on Nicor Gas' proposed Rider VBA. If the Commission approves Rider VBA, Nicor Gas would propose to take any revenue requirement reduction by maintaining the \$13.55 monthly customer charge, then lowering the first block charge as needed but to no less than \$0.0519. If an additional reduction is needed, then it would be applied across all therms.

If the Commission does not approve Rider VBA, Nicor Gas requests that the Commission approve a monthly customer charge that recovers at least 80% of the Company's fixed delivery service costs, similar to that ordered by the Commission in the Ameren Rate Case (Order at 237), but no less than the Company's proposed \$13.55. Further reductions to Nicor Gas' proposed charges, if necessary, would come from reducing the first block charge to \$0.0519 and then reducing the charge for all therms, as needed.

Q. How did Mr. Lazare determine his distribution charges?

A. He simply subtracted the monthly customer charge revenue from the revenue requirement and divided it by Rate 1 deliveries. For his alternative proposal, he proportionally increased the current charges to get the necessary revenue.

424 **Q. Did Mr. Lazare or Mr. Rubin propose any method to adjust their charges if a**
425 **different revenue requirement is approved in this case?**

426 A. No.

427 **Q. Mr. Rubin claims that “[i]t is apparent from this information that Nicor is**
428 **proposing to recover more from low-use customers and relatively little from high-**
429 **use customers. Not only is this far from ‘reasonable’ in my opinion, but it is**
430 **contrary to the reasons why Nicor claims it needs a rate increase in this case.”**
431 **(Rubin Reb., AG/CUB Ex. 5.0, 2:35-38). How does Nicor Gas respond to**
432 **Mr. Rubin’s concerns?**

433 A. First, Nicor Gas is proposing to recover more of its fixed costs through its fixed charges
434 from all residential customers through higher monthly customer charges and not more
435 from low-use customers or less from higher usage customers because it leaves its tail
436 block charge unchanged at \$.0519 per therm. Second, almost any increase in the
437 customer charge to a very small non-heating customer can result in a high percentage
438 increase. To bolster his position, Mr. Rubin cites to the smallest 0.21% of Nicor Gas’
439 non-heating customers, using only 11 therms per year on average, when he complains of
440 a 60% increase. (Rubin Reb., AG/CUB Ex. 5.0, 2:25-26; Ex. 5.01). However, one must
441 consider both the actual economic impact on the customer – which is only \$5.13 per
442 month and quite reasonable - and the number of affected customers which is small.
443 Third, Mr. Rubin never defines what “reasonable” is in his opinion and proposes a rate
444 design which increases tail block charges which can have a much larger dollar increase
445 on customers than Nicor Gas’ proposed rate design. Fourth, Mr. Rubin has not
446 considered that the reason for the increase is due to improved rate design. Fifth, Mr.

Rubin has not considered the Commission's movement toward recovering more fixed costs through fixed charges.

Q. With respect to conservation issues raised by Mr. Lazare, are his rate design proposals, which increase distribution charges to allow the ratepayers in "financial distress" to better control their usage, at odds with the utility's request to recover its fixed cost of service? (Lazare Dir., Staff Ex. 7.0, 39:849-55; Lazare Reb., Staff Ex. 20.0, 22:481-510).

A. Yes. The Commission has properly recognized the importance of energy efficiency programs by implementing them in the recent Peoples Gas, North Shore Gas and Ameren rate cases, and Nicor Gas proposes Rider EEP in this case. However, in this proceeding, Mr. Lazare intends to raise distribution charges to encourage conservation through his proposed rate designs. (Lazare Reb., Staff Ex. 20, 16:342-49). He further believes that raising customer charges would reduce the ability of "ratepayers in financial distress" to control their natural gas costs. (Lazare Dir., Staff Ex. 7.0, 39:849-55). Although Mr. Lazare's designs would enable all customers, and not just those in financial distress, to avoid paying for the fixed cost-of-service based revenue requirements. His proposal does so at the expense of the utility.

In the Peoples Gas Rate Case, the Commission stated:

In the final analysis, we are simply unable to approve only those measures that benefit ratepayers and wholly ignore what the impacts of these benefits will have on the Utilities. To do so could well be unlawful as this Commission is put to the obligation of balancing both the interests of consumers and the interests of the Utilities. See BPI, 146 Ill. 2d 175, 208 (1991) (stating that the Commission is charged with setting rates which are just and reasonable not only to the ratepayers but to the utility and its

473 shareholders). Under the whole of the balancing process, we find
474 it sound and reasonable to approve Rider VBA.

475 Peoples Gas Rate Case Order at 152.

476 **Q. Mr. Lazare asserts that “a cost that is allocated on the basis of demand is not a**
477 **customer cost but rather a demand-related cost to be recovered in variable**
478 **charges.” Based on this assertion, he disagrees with the Company’s argument that**
479 **directly allocated distribution mains costs may be recovered within the monthly**
480 **customer charge. (Lazare Reb., Staff Ex. 20.0, 22:481-23:510). How does Nicor Gas**
481 **respond?**

482 A. Nicor Gas’ investment in its gas distribution mains network is fixed. (Mudra Reb., Nicor
483 Gas Ex. 29.0, 14:291-317). Natural gas mains are sized based on long-term demand
484 requirements and the residential customer class has been assigned the appropriate portion
485 of the fixed investment cost in distribution mains costs through ECOSS and the MDM
486 study. Therefore, recognizing that Nicor Gas’ investment in distribution mains is fixed
487 and its investment will not vary based on the volume of gas delivered each year it is
488 appropriate to recover a portion of these costs—which have been directly allocated within
489 the MDN study—within the customer charge and treat them as a common cost. The
490 ECOSS has used the Average and Peak method and also allocates a portion of these costs
491 based on volume and Nicor Gas has not proposed to include those costs within the
492 monthly customer charges.

493 Mr. Lazare must recognize that his proposal to recover what he views as demand-
494 related charges through higher volumetric distribution rates is not a pure substitute for
495 demand-based rates, which are uncommon for residential consumers. Nicor Gas does not

utilize demand meters for its residential customers and, even if it did, the Company's long-term investment in distribution mains cost would not vary each year based on changing customer demand but only changes based on long-term capacity requirements. Attempting to recover these costs through volumetric distribution charges also fails to recognize that the actual facilities required to serve each residential customer (gas main size, service size and meter size) are remarkably similar regardless of the customer's annual natural gas consumption. (See Mudra Reb., Nicor Gas Ex. 29.0, 16:336-17:357). Finally, limiting cost recovery to only customer costs is contrary to the Commission's recent decision in the Ameren Rate Case and does not recognize that Rider VBA was approved in the Peoples Gas Rate Case for the express purpose of recovering no more and no less than any remaining fixed costs embedded within the volumetric distribution charges.

**B. RATE 4 – GENERAL SERVICE, AND RATE 74 – GENERAL
TRANSPORTATION SERVICE**

1. RATE STRUCTURE

Q. Does Nicor Gas propose any changes to the structure of Rate 4 or Rate 74?

A. No. Nicor Gas proposes to maintain the three monthly customer charges based on the customer's meter size and the three-step distribution therm blocks.

Q. Has any party proposed an alternative rate design?

A. Only Staff witness Lazare proposes a change to the structure of these rates. As he proposed for residential service, he would maintain the three monthly customer charges, but with a single distribution block or, in the alternative, two-step distribution therm blocks. (Lazare Dir., Staff Exs. 7.0, 7.04 and 7.06).

519 **Q. Does Nicor Gas agree with Mr. Lazare's proposed rate structure?**

520 A. No. For the reasons set forth in my rebuttal testimony, the Commission should reject
521 Mr. Lazare's proposal. (Mudra Reb., Nicor Gas Ex. 29.0, 20:421-21:441). Basically,
522 there is just too much variability of use among customers on this rate to reduce the
523 number of distribution blocks. Additionally, the three blocks with declining charges
524 reflect the economies of scale that arise from serving larger customers. Finally, Mr.
525 Lazare's proposal has the potential to adversely impact larger Rate 4 and Rate 74
526 customers with higher annual increases than Nicor Gas has proposed. Therefore, the
527 Company recommends that the Commission reject both Mr. Lazare's flat distribution
528 design and his alternative.

529 **2. RATE CHARGES**

530 **Q. How did Nicor Gas determine its Rate 4 and Rate 74 charges?**

531 A. It first allocated 50% of the proposed revenue requirement to the monthly customer
532 charges by increasing the current charges by an equal percentage. It then recovered the
533 remaining revenue requirement, which in this case resulted in a distribution rate decrease,
534 in the charges in the first two blocks. Nicor Gas is proposing to keep the current tail-
535 block charges the same for Rates 4 and 74.

536 To determine the Rate 74 distribution charges, Nicor Gas subtracted the storage
537 costs and uncollectible expenses allocated to Rate 74 from the Rate 4 charges. Since
538 Nicor Gas proposes to maintain the tail-block charge, it needed to adjust the first two
539 blocks to reflect additional revenue from the tail-block. A final adjustment was made to
540 the first two block charges to obtain the proper revenues.

541 **Q. In the event the final revenue requirements for Rate 4 and 74 are lower than Nicor**
542 **Gas proposed, how does Nicor Gas propose to adjust its charges?**

543 A. Nicor Gas proposes to maintain the proposed monthly customer charges and tail-block
544 charges. Any revenue reduction would be taken by appropriate adjustments to the
545 charges for the first two distribution blocks.

546 **Q. Did Mr. Lazare propose charges for Rates 4 and 74 in the same manner as he did**
547 **for the residential customers?**

548 A. Yes. The Commission should reject his charges for the same reasons it should reject his
549 residential service charges.

550 **Q. Did Mr. Lazare propose a method of adjusting his proposed charges to reflect the**
551 **final revenue requirement approved in this case?**

552 A. No.

553 **C. RATE 5 – SEASONAL USE SERVICE, AND RATE 75 – SEASONAL USE**
554 **TRANSPORTATION**

555 **Q. How did Nicor Gas determine its proposed charges for Rates 5 and 75?**

556 A. It first increased the three monthly customer charges by the same percentage as the Rate
557 4 and Rate 74 customer charges. The remaining revenue requirement was then added to
558 the per therm charges on a per therm basis. The determination of the Rate 75 charges
559 were done in the same manner as for Rates 4 and 74, first starting with Rate 5 charges
560 and then subtracting out storage and uncollectible expenses.

561 **Q. In the event the revenue requirement is less than that proposed by Nicor Gas, how**
562 **would Nicor Gas adjust its Rates 5 and 75 charges?**

563 A. Nicor Gas proposes to adjust only the per therm charges to obtain the proper revenue
564 requirements and maintain its proposed monthly customer charges.

565 **Q. Has any party raised an issue related to the design of Rates 5 and 75?**

566 A. Yes. Staff witness Sackett recommends that the Commission accept Vanguard witness
567 Anderson's proposal to increase the annual therm limit use for eligibility from 250,000
568 therms to 1.5 million therms. (Sackett Reb., Staff Ex. 24.0, 41:883-86; Anderson Dir.,
569 VES Ex. 1.0, 5:102-6:136). This recommendation ignores Nicor Gas' many concerns
570 with the proposal detailed in my rebuttal testimony, which include the fact that Rates 4
571 and 74 were not designed for customers using volumes as high as 1.5 million annual
572 therms. (Mudra Reb., Nicor Gas Ex. 29.0, 22:453-23:483). Moreover, Mr. Anderson
573 recognizes in his rebuttal testimony Nicor Gas' concern that changing to the 1.5 million
574 therm limit would mix customers from two different rate classes (Rates 4 and 74 with
575 Rates 6 and 76) that have considerably different cost of service profiles. (Anderson Reb.,
576 VES Ex. 2.0, 1:15-2:17). Accordingly, Mr. Anderson has reduced his recommended
577 annual limit to 700,000 therms which would then only impact customers currently on
578 Rate 4, General Service and Rate 74, General Transportation Service. (*Id.*, 1:14-15).

579 **Q. Should the Commission accept either of the therm levels proposed by Mr. Sackett or**
580 **Mr. Anderson?**

581 A. No. As described in my rebuttal testimony, only about 10% of those customers eligible
582 for Rates 5 and 75 have decided to take seasonal rate service. (Mudra Reb., Nicor Gas
583 Ex. 29.0, 22:453-23:483).

584 **Q. What problem is caused by switching?**

585 A. In this circumstance rate switching is voluntary, so expanding the limit would again result
586 in potential misallocation of costs to these two rates classes, and consequently all rate
587 classes, as was the result in the 2004 Rate Case when Nicor Gas assumed that all 870
588 eligible customers would participate.

589 It makes no sense to do a cost of service study for Rates 5 and 75 already
590 knowing that 790 eligible customers that did not switch to Rates 5 or 75 would again
591 have to be included in the study. As stated in my rebuttal testimony, the overestimating
592 of the demand for seasonal use rates in the 2004 Rate Case caused Nicor Gas' final
593 ECOSS in that case to incorrectly allocate costs between Rates 4, 5, 74 and 75. (Mudra
594 Reb., Nicor Gas Ex. 29.0, 22:471-74). Based on its actual experience, Nicor Gas has now
595 properly forecasted the numbers of Rates 5 and 75 customers that it can expect during the
596 2009 test-year during this proceeding. Expanding enrollment applicability now to
597 include customers using up to 700,000 or 1.5 million therms annually, recognizing that
598 few, if any, of these customers would actually subscribe to Rates 5 and 75 services, only
599 serves to add inconsistencies to the Company's rate design and cost allocation principles.
600 Nicor Gas believes that neither Mr. Anderson nor Mr. Sackett have shown any evidence
601 that there is a demand by seasonal use customers to expand beyond the Company's
602 current level. The Commission should reject Mr. Sackett's careless review of this issue
603 as it will result in a misallocation of costs between rate classes. The Commission should
604 also reject Mr. Anderson's proposal because Nicor Gas agreed to offer a seasonal use rate
605 as a settlement with an intervening party in its 2004 rate case but that only 80 customers
606 are currently served under Rates 5 and 75. Mr. Anderson has not shown any demand for

the seasonal rates and any hypothetical expansion would likely result in misallocation of costs to all rate classes in Nicor Gas' ECOSS.

D. RATE 6 – LARGE GENERAL SERVICE, AND RATE 76 – LARGE GENERAL TRANSPORTATION SERVICE

Q. How did Nicor Gas determine its proposed charges for Rates 6 and 76 and how would it adjust its charges in the event a lower revenue requirement is determined at the end of this proceeding?

A. Rates 6 and 76 have a monthly customer charge and a single distribution charge. Nicor Gas included the revenue increase for these customers within the monthly customer charge. In the event a lower revenue requirement is allocated to these rate classes, Nicor Gas would propose to only adjust the monthly customer charge.

Q. What proposals for Rates 6 and 76 were made by Mr. Lazare? (Lazare Dir., Staff Exs. 7.0, 7.04 and 7.06).

A. Mr. Lazare does not specifically discuss his proposed rate design for Rates 6 and 76 in his testimony, but he presents the proposed charges in Staff Exhibits 7.04 and 7.06. Mr. Lazare proposes to increase Rate 6 customer charges to either \$726 or \$728 under his proposed initial and alternate designs and Rate 76 to \$751 per month. Furthermore, he proposes to increase the existing Rate 6 single distribution charge from 2.66 cents per therm to 4 cents per therm. It appears that Mr. Lazare proposes to establish the monthly customer charge to only recover customer costs from the ECOSS and then increase the single distribution charge. He made no proposals related to how the charges should be adjusted for a lower revenue requirement.

629 **Q. Why should the Commission reject Mr. Lazare's proposals?**

630 A. The Commission should reject Mr. Lazare's proposals for all the reasons stated above
631 with respect to residential service rates.

632 **E. RATE 7 – LARGE VOLUME SERVICE, AND RATE 77 – LARGE**
633 **VOLUME TRANSPORTATION SERVICE**

634 **Q. How did Nicor Gas determine its proposed charges for Rates 7 and 77 and how**
635 **would it adjust its charges in the event a lower revenue requirement is determined**
636 **at the end of this proceeding?**

637 A. Rates 7 and 77 have a monthly customer charge, a two-step distribution demand block
638 and a single distribution charge. Nicor Gas first increased the current monthly customer
639 charge by the same percentage as that for Rates 6 and 76 because of the similarity
640 between these rate classes with respect to fixed costs. The remaining revenue
641 requirements were then added to the existing demand charges on a cents per therm basis.
642 No change was made to the existing distribution charge.

643 In the event a lower revenue requirement is allocated to these rate classes, Nicor
644 Gas would propose to make the same adjustments as was done for its original proposal by
645 increasing the monthly customer charge the same percentage as for Rates 6 and 76 and
646 then make any remaining adjustment to the demand charges.

647 **F. DETERMINATION OF TRANSPORTATION SERVICE CHARGES**

648 **Q. What is the issue related to the determination of Transportation service Rates 74,**
649 **75, 76 and 77?**

650 A. IIEC witness Dr. Rosenberg disagrees with Nicor Gas' allocation of storage costs
651 (excluding storage losses and top gas) to Transportation service rates based on the full
652 cost allocation as opposed to the amount of storage the customers actually purchase.
653 (Rosenberg Reb., IIEC Ex. 2.0, 1:16-2:19).

654 **Q. How is storage allocated to these rate classes in Nicor Gas' ECOSS?**

655 A. The ECOSS allocates all storage costs (excluding storage losses and top gas) based on
656 the rate class' portion of peak-day use. It essentially assumes that each rate class is
657 allocated an equal portion of storage capacity of 28 times its peak-day and further
658 assumes that each rate class will use its allocated storage.

659 **Q. What is Dr. Rosenberg's concern about this storage allocation?**

660 A. I believe his point is that customers served under these rate classes are entitled to select
661 the amount of storage they want, which in total may be different than the 28 days
662 allocated to the rate class, and that should be the basis for the cost allocation.

663 **Q. Does Nicor Gas agree with his concern?**

664 A. No. It is proper to allocate the costs and design the rates based on the fact that each
665 Transportation rate class has the opportunity to take a full 28 days of storage capacity.
666 Each year, Transportation customers have the opportunity to select how much of the 28
667 days they wish to use. Nicor Gas believes it is proper to allocate the full storage costs to
668 these customers because each year customers have the opportunity to get the full 28 days
669 of capacity.

670 **Q. Dr. Rosenberg uses Rate 77 as an example of his problem with the cost allocation.**
671 **Do you agree with his example? (Rosenberg Reb., IIEC Ex. 2.0, 16:325-32).**

672 A. Yes. Rate 77 base rate charges are slightly higher because Rate 77 customers do not
673 select all 28 days of storage capacity. In the ECOSS, Rate 77 customers are allocated
674 \$2,591,000 of storage costs assuming they use all the capacity made available to them.
675 (Nicor Gas Ex. 49.1, Sch. E, p. 1). However, they currently only purchase \$2,580,000
676 worth of storage capacity (614,312,000 therms of capacity times \$0.0042) a difference of
677 \$11,000. The difference is still recovered from Rate 77 customers.

678 **Q. Why is it appropriate to recover the remaining \$11,000 from Rate 77?**

679 A. Nicor Gas' cost of service study assumes that Transportation customers will use 100% of
680 their allocated storage. As shown above, Rate 77 customers take 99.6% of their
681 allocation (\$2,580,000 divided by \$2,591,000). Nicor Gas believes that it is appropriate
682 to allocate 100% because each year Rate 77 customers can select 100% of their storage
683 allocation. Moreover, Nicor Gas' method gives them an amount each year that is
684 consistent with what Sales customers and Customer Select customers receive. Nicor Gas
685 believes that its method is fair and reasonable and consistent with the cost principles for a
686 cost of service study.

687 **Q. How do the other Transportation service rates compare to the Rate 77 allocation of**
688 **storage costs versus the amount purchased?**

689 A. Table 2 below shows the storage allocation cost from the ECOSS versus the amount of
690 revenue based on the proposed billing units and charge. Table 2 shows that, on an
691 individual rate basis, Rates 75 and 77 purchase somewhat less than their ECOSS
692 allocation and Rates 74 and 76 purchase more than the ECOSS allocation. The combined
693 rates purchase slightly more than the ECOSS storage allocation. This is because the
694 ECOSS uses the more precise 27.5 days of storage capacity whereas Nicor Gas rounds

this up to 28 days of storage entitlement to the Transportation service rates. Under Dr. Rosenberg's proposal, the ECOSS would allocate more storage costs to Rates 74 and 76 and slightly less to Rates 75 and 77.

Table 2:

Comparison of Transportation Storage Cost Allocation and Purchase Selections						
	\$ in 000's					
Line		Storage	Storage			Percent
No.	Rate	ECOSS ⁽¹⁾	Purchased ⁽²⁾	Difference		Difference
1	Rate 77	\$ 2,591	\$ 2,580	\$ (11)		-0.42%
2	Rate 76	\$ 2,946	\$ 3,045	\$ 99		3.36%
3	Rates 74/75	\$ 7,853	\$ 8,033	\$ 180		2.29%
4	Total	\$ 13,390	\$ 13,658	\$ 268		2.00%
	⁽¹⁾ Nicor Gas Ex. 49.1, Schedule E, Page 1 of 1.					
	⁽²⁾ Nicor Gas Ex. 48.6, pages 3, 4 and 5.					

Q. Would it be appropriate to accept Dr. Rosenberg's proposal to use the amount purchased in allocating storage costs?

A. As shown above, the customers on Transportation service rates do purchase all of the amount allocated and in fact even more than what is in the ECOSS because of the rounding of the number of days of storage allocated to these rates. Implementing Dr. Rosenberg's proposal would shift the cost responsibility among the four rate classes and should, in some manner, reduce the cost to Sales service. Nicor Gas would not be opposed to making the allocation changes **if and only if**, the amount of storage allocated to Transportation customers remains at the current level of 28 times a customer's Maximum Daily Contract Quantity ("MDCQ").

Q. Why is it important that the quantity allocated to Transportation remain at 28 times the MDCQ?

711 A. As explained in detail in Nicor Gas witness Gary Bartlett's direct testimony and as
712 discussed later in this testimony, the Commission will need to decide the proper amount
713 of storage to be allocated to Transportation customers, either the current 28 storage days
714 as proposed by Nicor Gas or 31 storage days as proposed by some intervenors. Dr.
715 Rosenberg's testimony makes no allowance for adjusting the Company's Storage
716 Banking Service ("SBS") billing determinants if a larger amount of storage is allocated to
717 Transportation customers but he does recommend a lower price, \$0.0038 versus \$0.0042.
718 Consequently, under Dr. Rosenberg's proposal there would be a significant under
719 collection of storage costs for Transportation customers.

720 For example, using the Rate 77 data above, the billing determinants of
721 614,312,000 would be multiplied by \$0.0038 getting only \$2,334,000 of revenue.
722 However, with 31 storage days, customers would have access to much more storage
723 capacity and would logically purchase more capacity so the billing determinants need to
724 be increased to reflect the increased purchases. Dr. Rosenberg does not mention this
725 problem in his testimony. If the Commission were to agree with Dr. Rosenberg to use
726 storage purchases to allocate costs and not the ECOSS allocation for a storage capacity,
727 the Commission needs to order Nicor Gas to make a corresponding increase to the SBS
728 billing determinants.

729 **Q. What is Nicor Gas' recommendation for increasing the SBS billing determinants if**
730 **the Commission determines the 31 days of storage capacity is appropriate for**
731 **Transportation customers?**

732 A. The record clearly shows that allocation of 100% of the available capacity to each of the
733 rate classes is the most reasonable forecast for what will be selected.

734 **Q. What is the Company's recommendation?**

735 A. The Commission should reject Dr. Rosenberg's proposal and maintain Nicor Gas'
736 method of allocating and recovering costs from each Transportation rate based on the
737 assumption that each rate class uses what it is made available to them. However, if the
738 Commission were to accept Dr. Rosenberg's position and allocate storage costs based on
739 purchases, and also determines a storage capacity different than the current 28 days, then
740 it should order Nicor Gas to adjust the SBS billing determinants to recover 100% of the
741 cost allocation from each class. The 100% of available storage capacity is the best
742 allocation, not knowing how much these classes will actually select if more storage
743 capacity is available. The table below demonstrates Transportation customers' historical
744 desire to elect their full SBS Entitlement.

745 **Table 3:**

**Transportation Customer SBS Allocations
Rates (74,75,76,77 and Rider 25)**

YEAR	Therms Requested SBS	Therms Allowed SBS	SBS Days*	26 Days SBS
2001	314,259,183	314,259,183	25.1	319,283,562
2002	323,800,998	319,726,384	26.0	319,283,562
2003	282,645,732	282,645,732	25.7	286,342,914
2004	321,351,617	302,074,952	26.1	301,240,836
2005	332,945,589	297,319,116	26.1	295,799,426

** 26 Days of SBS allowed until 2006*

YEAR	Therms Requested SBS	Therms Allowed SBS	SBS Days	28 Days SBS
2006	351,300,698	306,017,298	28.2	303,424,408
2007	360,735,819	296,257,556	28.0	296,176,720
2008	379,414,289	312,215,304	28.1	311,102,820

747 **Q. What proposals for Rates 7 and 77 were made by Mr. Lazare? (Lazare Dir., Staff**
748 **Exs. 7.0, 7.04 and 7.06).**

749 A. Mr. Lazare proposes to increase Rate 7 customer charge to \$1,330 or \$1,332 and
750 proposes either flat demand charges for all units of demand initially or declining block
751 demand charges at levels which are higher than Nicor Gas' proposed rates. Furthermore,
752 Mr. Lazare's primary rate design includes dramatically increasing the tail block of the
753 Rate 77 demand charge from 4.32 cents per therm to 29 cents per therm requirement.

754 **Q. Should the Commission reject Mr. Lazare's Rate 7 and Rate 77 proposals?**

755 A. Yes. Overall, Mr. Lazare's proposals shift too many costs into Rates 7 and 77 demand
756 and commodity charges while proposing lower monthly customer charges than the
757 Company has proposed and should be rejected. His proposal, as pointed out by Dr.
758 Rosenberg, does not reflect the declining costs or economies of scale that are attributable
759 to large customers with high load factors and who use large volumes of natural gas.
760 (Rosenberg Reb., IIEC Ex. 2.0, 25:523-28:585). Consequently, the Company agrees with
761 Dr. Rosenberg that the Commission should reject Mr. Lazare's proposal.

762 **Q. Do you have any general observations on the rate designs presented in this case?**

763 A. Yes. Overall, Nicor Gas has presented a well-reasoned set of rate designs for all
764 customer classes that gradually increase the recovery of fixed costs through fixed
765 charges, consistent with recent Commission policy. When reviewed as a complete set,
766 and in comparison to the alternative designs proposed by Mr. Lazare, Nicor Gas'
767 proposed rate design will produce just and reasonable charges for all of its customer
768 classes.

769 **V. TERMS AND CONDITIONS**

770 **Q. Staff witness Boggs considered a number of modifications to Nicor Gas’ Terms and**
771 **Conditions. (Boggs Dir., Staff Ex. 8.0, 10:203-24:475). Are there items on which**
772 **Nicor Gas and Mr. Boggs are now in agreement?**

773 A. Yes. After reviewing Nicor Gas’ responses to his various data requests, Mr. Boggs has
774 accepted Nicor Gas’ proposals to: (1) increase the charges for service pipe installations
775 above the free allowance; (2) increase the service reconnection charge to \$42.00;
776 (3) eliminate the Company’s bi-monthly billing program; and (4) eliminate the
777 Company’s vertical riser program. (Boggs Reb., Staff Ex. 21.0, 6:118-10:206).
778 Additionally, Nicor Gas accepts Mr. Boggs’ recommendation to charge \$408.50 for
779 damages to plastic service pipes instead of the \$410.00 originally proposed by Nicor Gas.

780 **Q. Mr. Boggs also accepted Nicor Gas’ proposal to increase its Non-Sufficient Funds**
781 **(“NSF”) from \$16.00 to \$25.00, which would recover the costs associated with NSF**
782 **items as well as include an economic incentive for customers to pay with proper**
783 **instruments. (Boggs Reb., Staff Ex. 21.0, 6:111-16). Does any other party object to**
784 **Nicor Gas proposed NSF charge?**

785 A. Yes. AG/CUB witness Rubin continues to dispute the need for Nicor Gas to increase its
786 NSF charge to \$25.00 given the small change in Nicor Gas’ costs associated with NSFs.
787 (Rubin Reb., AG/CUB Ex. 5.0, 3:57-4:79).

788 **Q. Does Nicor Gas agree with Mr. Rubin’s assessment of the Company’s proposed NSF**
789 **fee?**

790 A. No. For all the reasons provided in rebuttal testimony, the Commission should approve
791 Nicor Gas' proposed \$25.00 NSF charge. (Mudra Reb., Nicor Gas Ex. 29.0, 28:598-
792 29:629). The proposed fee is consistent with the Commission's determinations in the
793 Peoples Gas Rate Case (Order at 261) and the MidAmerican Energy case (Docket No.
794 99-0534) to establish a NSF fee of \$25.00 and finding that the increase "would serve to
795 discourage payment with checks that are not valid." Peoples Gas Rate Case Order at 261.
796 Nicor Gas proposes to increase its NSF fee to the exact same prevailing rate of \$25.00
797 per NSF check in this proceeding and believes this amount would similarly act as an
798 incentive for customers to make proper remittance to the Company.

799 **Q. Did Vanguard witness Anderson initially make a recommendation to change the**
800 **Company's MDCQ calculation period during this proceeding? If so, how are the**
801 **MDCQs used by Transportation customers and the Company?**

802 Yes. Mr. Anderson recommended that the Company use only the "most complete winter
803 season, December through March." (Anderson Dir., VES Ex. 1.0, 7:142). The MDCQs
804 are used to identify the maximum amount of Storage Banking Service capacity a
805 customer may elect (SBS Entitlement multiplied by MDCQ equals maximum amount of
806 Storage Banking Service capacity) and Firm Backup Service ("FBS") quantities.
807 Furthermore, customers may elect to purchase anywhere from one MDCQ day to the
808 maximum outlined in Nicor Gas' tariff Sheet 50.1.

809 **Q. Did Nicor Gas respond to Mr. Anderson on rebuttal and do Transportation**
810 **customers already have the opportunity to request changes in their MDCQs at any**
811 **time during the year?**

812 A. Yes. Nicor Gas responded to Mr. Anderson's inquiry on rebuttal. (Mudra Reb., Nicor
813 Gas Ex. 29.0, 30:648-31:672). Annually, by March 1st, Nicor Gas notifies customers of
814 their new MDCQs, which are based on the complete prior year (and not just on a
815 December through March period), and Transportation customers are subsequently able to
816 request changes to the SBS capacity or FBS quantity by April 1st. The Company
817 evaluates all of the customers requested amounts and notifies them of the availability of
818 their request in late April, customers can then plan for the new amounts to be effective
819 June 1st. It is important to note that Transportation customers already are able to request
820 changes in their MDCQ levels, either upward or downward, at any time during the year
821 which provides them ample flexibility to request changes as needed. (Mudra Reb., Nicor
822 Gas Ex. 29.0, 31:665-72).

823 **Q. Did Mr. Anderson subsequently raise this issue again in his rebuttal testimony?**

824 A. No.

825 **Q. In his rebuttal testimony, Staff witness Sackett picks up on this issue and**
826 **recommends "that the [MDCQ] calculation be made late enough to include the most**
827 **recent heating season and that any other tariff requirements that need to be shifted**
828 **to make this possible be ordered" and "that the entire year May through April**
829 **should be used to account for those customers with seasonal usage pattern that may**
830 **use very little gas during the winter." (Sackett Reb., Staff Ex. 24.0, 38:815-22).**

831 **Does the Company believe Mr. Sackett's recommendation has merit?**

832 A. No. First, Mr. Sackett has not explained how changing the evaluation period to May 1st
833 of one year through April 31st of the following year would permit enough time for the
834 Company to undertake all of its required calculation, analysis and notification procedures

or for Transportation customers to select their SBS capacities and have them available for use by June 1st. If the calculation process were started on May 1st, Nicor Gas would not be able to notify Transportation customers of their new MDCQs until late June. Transportation customers would then need to request changes and SBS levels by August 1st and customers would then be notified of the status of their requests by late August to be effective in October 1st. Based on Mr. Sackett's proposal, analysis and notification timeline, Transportation customers would not be able to benefit from any changes to their MDCQs until after the storage injection season is over. Second, Nicor Gas' current process already includes a full calendar year which accounts for customers that have seasonal usage patterns and is better than using only three months as originally proposed by Vanguard. Finally, Nicor Gas' current process has worked well for many years, it is not aware of any problems with the current process and it provides Transportation customers with ample flexibility to requests changes in their MDCQs at any time during the year. Therefore, the Commission should not order any changes in this process, because doing so could create a number of unforeseen problems for the Company and its Transportation customers alike.

Q. The Company proposes a clarification to the heading in its Terms and Conditions, Sheet No. 49, which addresses a concern of Staff witness Sackett. Please explain the nature of this clarification.

A. In data request DAS 7.08, Staff witness Sackett asked for a direct citation in the Company's rebuttal testimony for the designation of the "Maximum Daily Nomination" as being applicable year-around. In response to that data request, the Company proposes

to change its Sheet No. 49, denoting a change in the heading from “Daily Nomination Limits” to “Maximum Daily Nomination.” (See Nicor Gas Ex. 48.2).

VI. STORAGE BANKING SERVICE AND RELATED CALCULATIONS

A. SBS ENTITLEMENT (28 DAYS)

Q. From a rate design perspective, what are the key objectives associated with the SBS Entitlement computation?

A. Two of Nicor Gas’ key objectives are to establish (1) just and reasonable charges for utility services and (2) equity between the rate classes. Nicor Gas recognizes the interests of Transportation customers and their desire for more storage capacity; however, it cannot ignore its obligation to provide all of its customer classes with an equal and fair opportunity to access its available storage capacity. Nicor Gas will not receive a lower or higher revenue requirement by establishing either lower or higher SBS Entitlement figures of 28 days or 31 days respectively. Furthermore, as discussed later, Nicor Gas will not receive higher or lower revenue requirements by establishing a SBS charge of either \$.0042 per therm of capacity with a corresponding 28 day SBS Entitlement or \$.0038 per therm of capacity with a corresponding 31 day SBS Entitlement (these corresponding calculations are shown on Nicor Gas Ex. 28.8, lines 5 through 8). Nicor Gas is permitted to recover its storage revenue requirement through a combination of its Sales service base rates 1, 4, 5, 6 and 7, SBS charges from Transportation customers and through Rider 5, Storage Service Cost Recovery. Nicor Gas’ objective in this case is simply to develop just and reasonable rates and to treat all of its customer classes fairly.

Q. Has Staff witness Sackett incorrectly described Nicor Gas’ formula to calculate the number of peak days of storage capacity (“SBS Entitlement”) that Nicor Gas has

880 **available for all Sales, Transportation and Customer Select customers? (Sackett**
881 **Reb., Staff Ex. 24.0, 19:383-94).**

882 A. Yes. Nicor Gas determined the number of peak days of storage capacity available to all
883 Sales, Transportation and Customer Select customers as illustrated in my rebuttal
884 testimony. (Mudra Reb., Nicor Gas Ex 29.0, 39:852-53). It was determined by dividing
885 1,346,330,000 therms of storage capacity by 49,000,000 peak day therms which resulted
886 in 27.5 peak days of capacity (which was then rounded to 28 days). Mr. Sackett's
887 testimony is completely wrong. (Sackett Reb., Staff Ex. 24.0, 19:385-95). CNE witness
888 Fabrizius gets this issue right in her rebuttal testimony. (Fabrizius Reb., CNE-Gas
889 Ex. 3.0, 6:117-19). Mr. Sackett's references to DAS 7.22(f) and CNE 2.01 only illustrate
890 that he has confused a portion of the formula used for computing the 0.018 component of
891 the Storage Withdrawal Factor ("SWF") formula with the SBS Entitlement calculation
892 which produced 28 days. Mr. Sackett should reference Nicor Gas' response to data
893 request DAS 4.03 Exhibit 4 and note that line 3 illustrates the computation of the 28 days
894 of storage and line 8 illustrates the calculation that was used to derive the 0.018 factor
895 (1.8%). (See Nicor Gas Ex. 48.6). Finally, his reference to the response to data request
896 IIEC 2.02 supports the fact that Nicor Gas arrived at 28 peak days exactly as described
897 above and the fact that IIEC 2.02 was a corrected response has nothing to do with the
898 calculations or assertions Mr. Sackett presented in his rebuttal testimony. (Sackett Reb.,
899 Staff Ex. 24.0, 19:383-95).

900 **Q. Has Nicor Gas properly computed that 28 peak days of storage capacity are**
901 **available to all Sales, Customer Select and Transportation customers?**

902 A. Yes. Mr. Bartlett testifies that 134.6 Bcf (1,346,330,000 therms) represents the
903 maximum amount of non-coincident on system storage capacity that is available for all of
904 Nicor Gas' customers in the 2009 test year. Because Nicor Gas' 2009 test-year peak day
905 is 4.9 Bcf (49,000,000 therms), it has $134.6 \text{ Bcf} / 4.9 \text{ Bcf} = 27.5$ which is rounded to 28
906 peak days of storage capacity, which Transportation customers should be entitled to elect
907 through the SBS. Simply put, Nicor Gas is providing a capacity-based Storage Banking
908 Service to its customers which is dependent upon the amount of storage capacity which
909 can be utilized by and sold to its customers—and this amount is 134.6 Bcf.

910 **Q. Can you provide a simplified illustration of the SBS Entitlement issue?**

911 A. Yes. For example, if a grocer wanted to sell an equal share of 135 lbs of bananas to three
912 customers it's clear that each customer should only be allowed to purchase 45 lbs of
913 bananas (135 lbs divided by three customers = 45 lbs per customer). In Nicor Gas' case,
914 it has 134.6 Bcf of storage capacity available for sale and a 4.9 Bcf peak day; therefore,
915 to be fair, it can offer 134.6 Bcf of storage divided by 4.9 Bcf or approximately 28 peak
916 days of storage capacity.

917 If the grocer were to mistakenly use 150 lbs of bananas in his calculations he
918 would incorrectly conclude that he could offer 50 lbs of bananas to each customer
919 (150 lbs divided by three customers = 50 lbs per customer). If the first two customers
920 come in to the store first and each pick up their 50 lbs of bananas then the grocer will
921 only have 35 lbs of bananas left for his last customer (135 lbs minus 100 lbs = 35 lbs).
922 The last customer will not be happy when she arrives and finds that she can only
923 purchase 35 lbs of bananas when she was hoping to get an equal share of the bananas. In
924 fact, the first two customers have made off with 10 lbs of her bananas.

925 In Nicor Gas' case, using 149.7 Bcf of storage capacity would incorrectly enable
926 the Transportation and Customer Select customers to come into the store first and pick up
927 31 peak days of storage capacity because these customers are granted the right ("SBS
928 Entitlement") to purchase up to 31 peak days of capacity in their tariffs. Sales customers
929 do not receive a specific SBS Entitlement within their tariffs and can only utilize the
930 actual, available storage capacity that the Transportation and Customer Select customers
931 do not utilize so they will come into the store last and can only pick up the remaining
932 capacity. Therefore, by fairly determining the SBS Entitlement based on the maximum
933 amount of non-coincident storage capacity, which is operationally available, of
934 134.6 Bcf, then Transportation, Customer Select and Sales customers will all have equal
935 access to Nicor Gas' 28 peak days of storage capacity. From a ratemaking perspective,
936 Nicor Gas' objective is only to establish fairness within the SBS Entitlement calculation
937 process. An illustration of the SBS Entitlement calculations under Nicor Gas' proposal
938 and the other parties in this case is illustrated on Nicor Gas Exhibit 48.8, lines 1-4.

939 **Q. Does Staff witness Sackett recognize that Nicor Gas only has 134.6 Bcf of storage**
940 **capacity that is operationally available? Further, does he recognize that over-**
941 **allocating SBS rights to Transportation and Customer Select customers would have**
942 **a detrimental impact on Sales customers? (Sackett Reb., Staff Ex. 24.0, 20:416-21**
943 **and 21:434-41).**

944 **A.** It is unclear. Mr. Sackett recommends that if the Commission should decide to base the
945 SBS Entitlement on the amount of capacity that is operationally available then it should
946 use a four-year average of the annual non-coincident peaks of 137.2 Bcf. (Sackett Reb.,
947 Staff Ex. 24.0, 21:434-41).

948 **B. SBS CHARGE CALCULATION**

949 **Q. How does Nicor Gas respond to Mr. Sackett's characterization of the purpose of the**
950 **SBS charge and that "[t]he SBS Charge is a method of allocating the storage**
951 **revenue requirement for underground storage costs between sales and**
952 **transportation customers. It has nothing to do with how much the utility should**
953 **recover for its gas storage costs excluding top gas." (Sackett Reb., Staff Ex. 24.0,**
954 **26:548-52).**

955 **A.** I would not characterize the situation in this fashion. First, the storage revenue
956 requirement is determined by the ECOSS. It is actually within the ECOSS that the
957 storage revenue requirement is allocated to the rate classes and it is not allocated through
958 the SBS charge as Mr. Sackett suggests. Second, the SBS charge does have a great deal
959 to do with how much the utility should recover for its gas storage costs, excluding top gas
960 and gas storage losses, on a per unit basis. Therefore, the SBS charge is a meaningful
961 charge that must be established correctly in order to properly price each unit of storage
962 capacity.

963 **Q. Does it make sense to base the SBS charge on 149.7 Bcf of storage capacity as**
964 **witnesses Ms. Fabrizius, Dr. Rosenberg and Mr. Sackett have suggested? (Fabrizius**
965 **Reb., CNE-Gas Ex. 3.0, 14:288-92; Rosenberg Reb., IIEC Ex. 2.0, 29:616-17;**
966 **Sackett Reb., Staff Ex. 24.0, 27:580-28:590).**

967 **A.** No. Nicor Gas is selling an equal number of units of actual, usable, storage capacity to
968 its customers of 134.6 Bcf which is the maximum amount of storage capacity that is
969 operationally available and therefore represents the maximum amount that Sales,
970 Transportation and Customer Select customers can use. If the SBS charge is based on

149.7 Bcf units of capacity then the service will be under-priced at \$.0038 per therm of capacity per month rather than at \$.0042 per therm of capacity per month as shown on Nicor Gas Exhibit 48.8, row 8.

Q. Can you provide a simplified illustration of the SBS charge calculation issue?

A. Yes. For example, using our prior example of the grocer who has 135 lbs of bananas to sell and assuming that the grocer's costs and profit total \$80.00, then it is evident that the grocer would sell the bananas for about \$.59 per pound (\$80.00 divided by 135 lbs = \$.59 per pound). If the grocer priced the bananas using something other than the actual number of pounds of bananas he had available for sale, lets say 150 pounds rather than 135 pounds, then he would under-price his product at only \$.53 per pound (\$80.00 divided by 150 lbs = \$.53 per pound). When the grocer sells all of his product or 135 pounds of bananas at \$.53 cents per pound he will only receive \$71.50 which is less than his revenue requirement of \$80.00

In this case, if a Transportation customer has a peak day MDCQ (Maximum Daily Contract Quantity) of 5,000 therms then he would be entitled to 5,000 therms multiplied by 28 days which equals 140,000 therms of SBS capacity. Likewise, he would pay the proposed capacity-based charge of \$.0042 per therm of capacity each month or 140,000 therms times \$.0042 per month equals \$588 per month. The customer pays this capacity-based charge regardless of how much or how little he has in storage. However, if the Company were to utilize 149.7 Bcf of capacity, and that capacity is not operationally available as discussed by Mr. Bartlett (Nicor Gas Ex. 38.0), then the price of the SBS capacity would only be \$.0038 per therm (as shown on Nicor Gas Exhibit 48.8, line 8 using the other figure of 149.7 Bcf of capacity).

994 With an SBS Entitlement based on 149.7 Bcf, the Transportation customer would
995 now receive 31 days of storage capacity (Nicor Gas Exhibit 48.8, line 4 with 149.7 Bcf of
996 capacity) and receive access to 155,000 therms of storage capacity (31 days times 5,000
997 therm MDCQ) but would continue to pay only about \$588 per month (\$.0038 times
998 155,000 therms). Clearly, the Transportation customer has received an extra three days
999 of SBS capacity (31 days minus 28 days equals 3 days) or 15,000 therms of additional
1000 storage capacity (155,000 therms minus 140,000 therms equals 15,000 therms) for free
1001 because he has not paid any more for the service than \$588 per month, which is what
1002 should have been paid if Nicor Gas' proposed SBS Entitlement of 28 days and proposed
1003 SBS charge of \$.0042 per unit of capacity were accepted by the Commission.

1004 **Q. Has Dr. Rosenberg identified an error in your rebuttal testimony regarding the**
1005 **amount of storage capacity that is allocated to Transportation customers?**
1006 **(Rosenberg Reb., IIEC Ex. 2.0, 33:692-34:712).**

1007 A. Yes. In response to data request IIEC 1.12, Nicor Gas had previously informed IIEC that
1008 its Transportation customers have the rights to approximately 35.6 Bcf of storage
1009 capacity in total and that figure included all customers on Rider 25 and Rates 74, 75, 76,
1010 77 and Rates 17 and 19. However, in Nicor Gas Exhibit 29.0, page 42, Table 5, line 2,
1011 Nicor Gas utilized 35 Bcf (35,000,000 therms) but it should have shown only the
1012 amounts applicable to Rates 74, 75, 76, 77 and Rider 25 customers which is about
1013 312,592,000 therms (31.2 Bcf) on line 2, and line 4 should have shown amounts utilized
1014 by Rates 17 and 19 separately of 43,736,000 therms (4.37 Bcf) for a total of
1015 approximately 35.6 Bcf for Transportation customers. Therefore, I will correct this error
1016 as it impacted Tables 4, 5 and 7 in my rebuttal testimony. This would reduce my earlier

1017 estimate of about 5.0 Bcf of additional storage capacity that would be granted to
1018 Transportation and Customer Select customers with a 31 day SBS Entitlement to
1019 approximately 4.65 Bcf of additional capacity. (Mudra Reb., Nicor Gas Ex. 29.0, 42:880
1020 Line 5).

1021 **Q. After updating the Tables you mentioned above, what is the Company's response to**
1022 **Dr. Rosenberg's statement that Nicor Gas is over-allocating storage capacity to**
1023 **Transportation customers and under-allocating storage to Sales customers?**
1024 **(Rosenberg Reb., IIEC Ex. 2.0, 33:692-34:712).**

1025 A Dr. Rosenberg asserts that I have neglected the fact that Transportation customers would
1026 pay for their additional capacity; however, I have shown that paying for more capacity at
1027 a lower rate and ultimately paying the same amount per month is not, in fact, paying any
1028 more for that capacity. For example, if Transportation customers on Rates 74, 75, 76, 77
1029 and Rider 25 are entitled to receive an incorrect SBS Entitlement of 31 days and an
1030 artificially low rate of \$.0038 per therm then they would pay approximately \$15.7 million
1031 per year for 346,084,000 therms of capacity (31 days). This is approximately the same
1032 amount they would pay per month if they had received 28 days of capacity or
1033 312,592,000 therms priced at the correct rate of \$.0042 per therm per month or about
1034 \$15.7 million per month. (Mudra Reb., Nicor Gas Ex. 29.0, 43:903-04, Table 7).
1035 Therefore, it is clear that these Transportation customers (excluding Customer Select)
1036 would receive about 3.3 Bcf of capacity for free if the SBS Entitlement is set at 31 days
1037 and the SBS charge is lowered to \$.0038 per therm. Nicor Gas has not earned any
1038 incremental new contribution to its fixed cost of storage because the Transportation
1039 customers have paid the same price while receiving 3.3 Bcf of capacity for free. The

following table is a simple illustration of the above discussion showing the revenue differences for the two scenarios.

Table 4:

Transportation Customer SBS Revenues (Rates 74, 75, 76, 77 and Rider 25)			
<u>Line #</u>		<u>Nicor</u>	<u>IIEC/CNE/Staff</u>
1	SBS Entitlement (Days) Rounded	28	31
2	MDCQs – Transportation (Therms)	11,164,000	11,164,000
3	Transportation Storage Capacity (Ln 1 x Ln 2)	312,592,000 Therms	346,084,000
4	SBS Charge	\$ 0.0042	\$ 0.0038
5	Annual SBS Revenues (Ln 3 x Ln 4 x 12)	\$ 15,758,809	\$ 15,687,030

Dr. Rosenberg states that Transportation customers only cycle a fraction of the maximum storage capacity to which they are entitled. However, the issue of SBS Entitlement rights is about assigning equal storage capacity rights to customers. Therefore, if a Transportation customer elects not to fully cycle their SBS Entitlement that does not change the fact that allocating 31 peak day rights to Transportation customers would leave Sales customers with less than their fair share.

Finally, Dr. Rosenberg asserts that Nicor Gas is cycling less than its maximum storage capacity. Once again, the key issue regarding allocation of SBS Entitlement rights is to allocate an equal number of days of capacity to all customers. Nicor Gas proposes to allocate capacity based on the maximum amount of non-coincident storage capacity of 134.6 Bcf, which is different than the amount that may be cycled if Transportation customers or Nicor Gas does not fully cycle its inventory.

1055 **1. STORAGE WITHDRAWAL FACTOR – STORAGE**
1056 **WITHDRAWAL CONSTANT**

1057 **Q. Does Mr. Sackett recommend that Nicor Gas refer to the 0.018 factor which Nicor**
1058 **Gas proposed as the “Storage Withdrawal Constant” (“SWC”) and would Nicor**
1059 **Gas agree to this change? (Sackett Reb., Staff Ex. 24.0, 29:615-26).**

1060 **A. Yes. Although I would note that this “constant” can change in future rate cases and that**
1061 **it was discussed under the heading of “Storage Withdrawal Rights” in the Order in the**
1062 **2004 Rate Case Order. (Order at 121-26).**

1063 **Q. Please describe the real purpose of the “Storage Withdrawal Constant” that is**
1064 **discussed by Mr. Sackett (Sackett Reb., Staff Ex. 24.0, 29:615-26) and**
1065 **Ms. Fabrizius (Fabrizius Reb., CNE Ex. 3.0, 21:438-23:489).**

1066 **A The real purpose of the computation should be to derive a constant that when multiplied**
1067 **by the SBS Entitlement days approved in this proceeding yields a result that is**
1068 **approximately equal to the proportion of gas which can be withdrawn from Nicor Gas’**
1069 **storage field on a Critical Day. For example, since Nicor Gas’ system can withdrawal**
1070 **approximately 51% from storage on a peak day (25,000,000 therms from storage /**
1071 **49,000,000 peak day therms equals 51%) then a Transportation customer should be able**
1072 **to withdrawal 51% of their Peak Day from storage on a Critical Day or Operational Flow**
1073 **Order (“OFO”) Shortage Day provided that their SWF factor is equal to 1.0 because they**
1074 **have met the storage fill requirements as described in the Terms and Conditions. (Nicor**
1075 **Gas Ex. 48.2, Sheet No. 50).**

1076 **Q. Can you please give an example of how this would work for an individual**
1077 **Transportation customer?**

1078 A. Yes. For example, if a customer had a peak day load of 2,000 therms (MDCQ = 2,000)
1079 and she elected 28 days of SBS capacity then she would receive 56,000 therms of storage
1080 capacity (2,000 therms times 28 days equals 56,000 therms). In other words, she has
1081 received an amount of storage capacity which is equivalent to 28 peak days. Therefore,
1082 on a Critical Day or OFO shortage Day Nicor Gas would expect her to use her MDCQ of
1083 2,000 therms but would only like her to withdrawal no more than 21,020 therms from
1084 storage (2,000 X 0.51). Based on a storage capacity of 56,000 therms (MDCQ times 28
1085 days) multiplied by a factor of 0.0182 she should be able to withdraw about 1,019.2
1086 therms.

1087 **Q. What was the method Nicor Gas initially proposed to calculate this factor in this**
1088 **case?**

1089 A. Nicor Gas originally proposed to compute this factor based on a computation that used
1090 the “rounded” number of peak days of storage (28 days) in the following formula which
1091 was rounded to 0.018.

1092 Factor =
$$\frac{2.5 \text{ Bcf Peak Day Storage Capability}}{(28 \text{ SBS Days} \times 4.9 \text{ Peak Days})} = 0.0182$$

1093

1094 **Q. Does this method produce the intended result?**

1095 A. Yes. It is the approximate amount derived when multiplying 0.018 times 28 days equals
1096 50.4%; however, because the factor is currently only carried to three places past the
1097 decimal it does not reach the full 51% target.

1098 **Q. Does this method differ from the equation cited by Ms. Fabrizio (Fabrizius Reb.,**
1099 **CNE-Gas Ex. 3.0, 22:469) and used in the 2004 Rate Case (Order at 121)?**

1100 A. Yes. Ms. Fabrizius has correctly pointed out that 149.74 Bcf was used in the
1101 denominator in the 2004 Rate Case rather than the product of 28 days times 5.258 Bcf
1102 which had been used in the Company's models in 2004 which I had believed were used
1103 in the 2004 Rate Case. As shown by Ms. Fabrizius, both of these methods produced a
1104 factor of .017 when rounded to three places past the decimal which contributed to the
1105 confusion. The only difference between the formulas is that one method uses the
1106 rounded number of days of storage which is granted to Transportation customers and the
1107 other method uses the actual amount of storage capacity. (Fabrizius Reb., CNE-Gas
1108 Ex. 3.0, 22:460-72).

1109 **Q. Should the Storage Deliverability Component necessarily be a contentious issue in**
1110 **this proceeding?**

1111 A. No. There is disagreement about how much SBS capacity is available (136.4 Bcf or
1112 149.7 Bcf); however, I believe there can be agreement on how much Nicor Gas can
1113 withdraw from storage on a Critical Day and Nicor Gas intends to grant Transportation
1114 customers their full rights to withdraw approximately the same proportion of their peak
1115 day MDCQ as the Nicor Gas system can withdraw on a Critical Day or about 51% as
1116 discussed earlier.

1117 **Q. What does Ms. Fabrizius recommended the Commission do about the computation**
1118 **of this factor? (Fabrizius Reb., CNE-Gas Ex. 3.0, 23:491-99).**

1119 A Ms. Fabrizius recommends the Commission use "peak day send-out (amount of gas
1120 withdrawn from storage on a peak day) divided by the peak non-coincident work gas
1121 capacity." (Fabrizius Reb., CNE-Gas Ex. 3.0, 23:491-99). Although she has not
1122 provided a numerical example, I believe she would like the Commission to use 2.5 Bcf

divided by 149.7 Bcf which equals a “Storage Withdrawal Constant” of .0167 and she would like a corresponding SBS Entitlement of 31 peak days. Although a factor of .0167 is close to the correct value if an SBS Entitlement of 31 days is granted to Transportation customers it still does not exactly equal 51% when multiplied by 31 days (.0167 times 31 days equals 51.77%). Furthermore, if the Commission approves 134.6 Bcf then the result, under Ms. Fabrizio’s method, would be 2.5 Bcf divided by 134.6 Bcf which equals .0186 which when multiplied by a 28 day SBS Entitlement would equal 52.08%. Therefore, under either approach the Company approaches 51%, but does not secure the most accurate answer.

Q. What is the Company’s “Storage Deliverability Component” factor proposal?

A. As shown on Nicor Gas Exhibit 48.8, lines 9-13, the Company’s proposes for the Commission to divide the proportion of deliveries that Nicor Gas can pull out of storage on a peak day (2.5 Bcf divided by 4.9 Bcf) which equals approximately 51% by the number of SBS Entitlement days granted by the Commission to Transportation customers in this proceeding. If the Commission grants 28 days, as shown in Nicor Gas Exhibit 48.8, column A, then it should set the Storage Deliverability Constant” at 0.0182 (Nicor Gas Ex. 48.8, ln. 13, col. A), which when multiplied by 28 peak days will naturally equal 51%. Likewise, if the Commission were to approve a 31 day SBS Entitlement, as shown in Column B, then it should establish the Storage Withdrawal Component at 0.0165 which when multiplied by 31 peak days will naturally equal 51%. Nicor Gas will propose to complete the necessary computer programming to extend this factor to four places past the decimal, which it would do before November 1, 2009, and then

1145 Transportation customers would receive the correct amount of storage deliverability on
1146 Critical Days and OFO shortage days.

1147 **2. RATES 6 AND 7 – GAS SUPPLY COMPONENT (1)**

1148 **Q. Does Nicor Gas’ proposed computation of the Storage Withdrawal Constant of**
1149 **0.0182 using the method outlined in Nicor Gas Exhibit 48.8 have implications for**
1150 **Sales service Rates 6 and 7 and Rider 25, Firm Transportation Service customers?**

1151 A. Yes. As shown on Nicor Gas Exhibit 48.8, rows 14-16, the Gas Supply Component (1)
1152 should be reduced from Nicor Gas’ initial proposal of .50 to .49. The purpose of this
1153 factor is to reflect the proportion of pipeline deliveries (in decimal form) which is equal
1154 one minus the proportion of storage deliveries. As shown on lines 15 and 16, this factor
1155 would be 1.0 minus .51 equals .49. This factor is used to determine gas supply cost for
1156 customers served under Rates 6 and 7 and Rider 25.

1157 **Q. In his direct testimony, Staff witness Boggs expressed a reluctance to accept Nicor**
1158 **Gas’ proposed change in the Company’s Gas Supply Cost multiplier used for Rider**
1159 **25, Firm Transportation Service customers. (Boggs Reb., Staff Ex. 21.0, 10:189-96).**
1160 **Has Mr. Boggs now accepted the proposed change?**

1161 A. Yes. Nicor Gas provided Mr. Boggs with additional information on how the multiplier is
1162 developed and its relation to other transportation service provisions. Specifically, Nicor
1163 Gas provided data supporting its proposed revision that the Gas Supply Cost multiplier
1164 should be lowered from 0.53 to 0.50 on Sheet Nos. 12, 13 and 76. Based on this
1165 information, Mr. Boggs now accepts Nicor Gas’ 0.50 factor. (Boggs Reb., Staff Ex. 21.0,
1166 10:189-96).

1167 **Q. Based on the revised computations shown on Nicor Gas Exhibit 48.8 (Line 15),**
1168 **should the Commission approve a Gas Supply Component (1) factor of .49 rather**
1169 **than the .50 which was originally proposed by the Company.**

1170 A. Yes.

1171 **VII. STORAGE BALANCE TRANSFERS**

1172 **Q. Vanguard witness Anderson (Anderson Reb., VES Ex. 2.0, 2:26-36) and Staff**
1173 **witness Sackett (Sackett Reb., Staff Ex. 24.0, 36:771-37:794) propose that Nicor Gas**
1174 **allow the trading of storage balances essentially at any time. What are Nicor Gas'**
1175 **current provisions for trading storage balances?**

1176 A. Storage balance trading is currently allowed when a customer is in an excess storage
1177 position, meaning it has more gas in storage than its allowable storage capacity. The
1178 existing provision allows a customer to avoid reoccurring excess storage balance
1179 penalties of \$0.10 per therm. This is the only condition a customer would suffer an
1180 economic penalty based on the amount of therms of gas in storage.

1181 **Q. Why does Nicor Gas oppose the proposals by Vanguard and Staff regarding storage**
1182 **balances trading?**

1183 A. Neither Mr. Anderson nor Mr. Sackett have provided any useful analysis supporting the
1184 proposed change. They have not shown any widespread demand for the change, how
1185 much trading may take place, how many employees Nicor Gas may need if in fact there
1186 is a demand for trading. There has been no analysis to justify an open-ended trading
1187 proposal, especially when the current provision allows for trading when and only when
1188 there can be a penalty for excess storage balances. Finally, this proposal may enable

Suppliers to trade gas multiple times in order to meet storage capacity targets in order to game the system which would be counter productive to Nicor Gas' existing transportation tariff provisions.

Nicor Gas is in the business of delivering gas. Allowing storage to be traded on any day for any reason is a non-utility service that most likely would benefit suppliers and only a handful of customers. Nicor Gas believes the suppliers will attempt to profit by buying and selling storage gas numerous times although this service is not necessary as a basic component of Nicor Gas' transportation service. Under this scenario, Nicor Gas essentially becomes a "back-office" for suppliers trying to wheel and deal storage supplies. Moreover, allowing storage balance trading for all transportation customers, in conditions where no economic hardship exists, increases the probability that a supplier, acting as the customer's agent, would transfer gas away from a customer's storage inventory gas which he has previously paid for which might create customer problems.

A. RIDER 13 SUPER POOLING

Q. CNE witness Rozumialski recommends the concept of super pooling for commonly-managed groups on Critical Days. (Rozumialski Reb., CNE-Gas Ex. 4.0, 11:204-17:356). Staff witness Sackett agrees. (Sackett Reb., Staff Ex. 24.0, 39:845-48). Please summarize Ms. Rozumialski's request.

A. Ms. Rozumialski requests that, on a Critical Day, Nicor Gas look at commonly-managed pools in aggregate before assessing the Company's \$6.00 penalty for unauthorized gas use. To implement this proposal the Company would have to net all gas deliveries and storage balances for every customer across all of the Supplier's groups before

1211 determining whether or not to assess the Company's Unauthorized Use Charge. Further,
1212 the Company would be tasked with performing this function for each and every supplier.

1213 **Q. Please explain how the Company proposes to resolve CNE's super pooling concern.**

1214 A. Nicor Gas proposes to offer a process whereby the Company would subsequently waive
1215 the penalty portion of the Unauthorized Use Charge on a Critical Day for commonly-
1216 managed Rider 13 non-common ownership groups. The Supplier would be required to
1217 review their prior month bills during which an Unauthorized Use Charge occurred and
1218 would provide Nicor Gas with sufficient documentation, on a form that Nicor Gas will
1219 develop (in conjunction with Rider 13 suppliers), that would illustrate that their other
1220 Rider 13 groups had excess deliveries of sufficient quantity to alleviate all or a portion of
1221 the unauthorized use condition. The penalty charge that would be waived is currently
1222 \$6.00 for each therm of Unauthorized Use of Company-supplied gas. Assuming the
1223 Supplier is correct, a credit for the penalty charge of \$6.00 per therm would then be
1224 applied to the Supplier's account in a subsequent billing period.

1225 The Company does not propose this alternative for other types of customer groups
1226 outside of Rider 13 for the reasons cited by Nicor Gas previously. (Mudra Reb., Nicor
1227 Gas Ex. 29.0, 34:724-35:744). All charges and purchases of Company-supplied gas,
1228 either as authorized or unauthorized to non-Rider 13 groups are billed at the customer
1229 level, not at the Supplier level.

1230 **Q. Do you believe the Company's proposal satisfies Ms. Rozumialski's concern related**
1231 **to Critical Day penalties?**

1232 A. Yes. This proposal accommodates the issue of a Supplier being faced with penalty
1233 charges on a Critical Day if the Supplier's Rider 13 groups had sufficient deliveries in
1234 aggregate.

1235 **VIII. PROPOSED CHANGES TO EXISTING RIDERS 2 AND 8**

1236 **Q. Nicor Gas proposed several changes to its Rider 2, Franchise Cost Recovery. Are**
1237 **there any contested issues related to the proposed Rider 2 changes?**

1238 A. No. Staff and Nicor Gas do not have any disagreements concerning Rider 2 changes.

1239 **Q. Nicor Gas proposed several changes to its Rider 8, Adjustments for Municipal and**
1240 **State Utility Taxes. Are there any open issues related to the proposed Rider 8**
1241 **changes?**

1242 A. For the most part, the Company's proposed changes to Rider 8 are not opposed by any
1243 party. However, Staff witness Boggs has expressed concerns with one aspect of the
1244 proposed changes. (Boggs Reb., Staff Ex. 21.0, 2:22-4:83).

1245 **Q. Please explain your understanding of this concern.**

1246 A. Mr. Boggs indicates that he was unable to recommend approval of the proposed language
1247 intended to clarify the Company's authority to bill customers for municipal taxes
1248 determined to be due as a consequence of a municipal tax audit. In particular, he
1249 expresses two concerns. (Boggs Reb., Staff Ex. 21.0, 2:22-4:83).

1250 First, he has a concern about the possibility that the change may conflict with
1251 Illinois Administrative Code Section 280.100, which limits the time period for which a
1252 utility may render a bill for services or commodities. *See* 83 Ill. Adm. Code Part 280.
1253 Mr. Boggs is not an attorney and therefore indicated he is not comfortable offering what

1254 he believes would amount to a legal opinion about the applicability of Section 280.100.
1255 (Boggs Reb., Staff Ex. 21.0, 2:29-32). I am not a lawyer either, but it is my
1256 understanding that the proposed clarification to Rider 8 does not relate to utility services
1257 or commodities; it concerns payment of municipal taxes. As such, I do not see a conflict.

1258 Second, Mr. Boggs questions how the clarifying language would be implemented.
1259 He identified questions in his rebuttal testimony and in data requests that he served on the
1260 Company on the day he submitted that testimony. He invited the Company to respond to
1261 those questions and indicated that the Company's responses may allow for a more
1262 informed opinion on the proposed language. (Boggs Reb., Staff Ex. 21.0, 4:78-80).
1263 Nicor Gas has responded to those the data requests. Attached as Nicor Gas Exhibit 48.9
1264 are the Company's responses to Staff data requests CB 4.01-4.09.

1265 **Q. Do municipality taxes impact the rates that are the subject of this proceeding?**

1266 A. No. Municipal taxes are a "pass through" item. Rider 8 permits Nicor Gas to collect the
1267 tax from customers within the municipality. Consequently, municipal taxes have no
1268 impact on the base rates charged by Nicor Gas.

1269 **Q. Should the Commission approve this proposed change to Rider 8?**

1270 A. Yes. The proposed change clarifies that if Nicor Gas discovers that a customer is subject
1271 to a municipal tax as a result of a municipal tax audit, the Company may collect the tax
1272 owed from that customer under Rider 8. Typically, this issue arises when a customer is
1273 annexed into a municipality and the Company only learns of the annexation as a result of
1274 a municipal tax audit.

1275 **IX. PROPOSED NEW RIDERS**

1276 **Q. Does the Company propose any changes to the five new riders that it presented on**
1277 **rebuttal?**

1278 A. No. Nicor Gas respectfully requests the Commission approve the five new riders which
1279 it presented on rebuttal and are attached here again in Exhibits 48.1 and 48.2 which
1280 include:

- 1281 • Rider 26, Uncollectible Expense Adjustment (“Rider UEA”);
- 1282 • Rider 27, Company Use Adjustment (“Rider CUA”);
- 1283 • Rider 28, Volume Balancing Adjustment (“Rider VBA”);
- 1284 • Rider 29, Energy Efficiency Plan (“Rider EEP”); and
- 1285 • Rider 30, Qualifying Infrastructure Plant (“Rider QIP”).

1286 **A. RIDER 28 – VOLUME BALANCING ADJUSTMENT**

1287 **Q. AG/CUB witness Rubin states that “[o]n lines 1141-1152, Mr. Mudra explains how**
1288 **the reconciliation formula in proposed Rider VBA would work. In that explanation,**
1289 **he states: “Nicor Gas can never recover more or less than the Commission-approved**
1290 **level of fixed costs contained within its volumetric distribution charges”; however,**
1291 **Mr. Rubin disagrees with this statement. (Rubin Reb., AG/CUB Ex. 5.0, 4:80-95).**
1292 **Is your statement accurate?**

1293 A. Yes. The formulas for the Effective Component and the Reconciliation Adjustment
1294 formula’s RA1 and RA2 that Nicor Gas has proposed in its Rider VBA are exactly the
1295 same as those approved in volume balancing adjustment rider in the Peoples Gas Rate
1296 Case. In the Peoples Gas Rate Case, the Commission understood that it was approving a
1297 rider mechanism that “simply involves the recovery of margin revenues that we have

1298 already established in this case. In terms of the mechanism itself, the record shows that
1299 Rider VBA is designed with symmetry, transparency and accountability. In these
1300 respects, this rate mechanism works to the benefit of both the Utilities and their
1301 customers.” (Peoples Gas Rate Case Order at 151; emphasis added). Also, the
1302 Commission stated “[t]hus, Rider VBA involves no more than periodic adjustments to a
1303 rate that is fixed and approved by the Commission and with such adjustment as
1304 determined by application of a set mathematical formula.” (*Id.*) Therefore, I stand by my
1305 statements in rebuttal testimony that:

1306 Nicor Gas’ proposed reconciliation adjustment Factor (RA1)
1307 ensures that Nicor Gas receives no more and no less than the total
1308 annual rate case margin associated with the percentage of fixed
1309 costs approved in this proceeding.

1310 * * *

1311 In total, Nicor Gas can never recover more or less than the
1312 Commission-approved level of fixed costs contained within its
1313 volumetric distribution charges. The purpose of the RA₁ formula is
1314 to determine the level of adjustment necessary to reconcile the
1315 actual revenues arising from the application of the monthly
1316 Effective Component to the total fixed cost portion of the
1317 Commission-approved rate case margin.

1318 (Mudra Reb., Nicor Gas Ex. 29.0, 54:1138-40, 54:1147-50, respectively).

1319 **Q. Mr. Rubin claims that “[i]n total, Rider VBA would result in Nicor recovering**
1320 **substantially more than the level of fixed costs as determined by the Commission.”**
1321 **(Rubin Reb., AG/CUB Ex. 5.0, 5:93-95, Exs. 5.02, 5.03). Do Mr. Rubin’s analysis**
1322 **and exhibits support this claim? (Rubin Reb., AG/CUB Ex. 5.0, 4:80-7:143)?**

1323 **A.** No. On the contrary, they prove that through Rider VBA Nicor Gas would recover no
1324 more and no less than the total annual rate case margin associated with the percentage of

fixed costs approved by the Commission, or \$131,048,993 in Mr. Rubin's example on Nicor Gas Exhibit 48.09, for its rate case number of customers.

I would note that Mr. Rubin's assumptions are not based on the final billing determinates based on the Final Order on Rehearing filed with the Commission on April 4, 2006 and there are other differences; however, for the sake of reviewing Mr. Rubin's example let's assume all of his numbers and assumptions are correct for the purpose of reviewing his claim.

First, in AG/CUB Exhibit 5.02, Mr. Rubin compares 2009 forecasted total test-year residential revenues of \$356.25 million (AG/CUB Ex. 5.02, line 107, monthly customer charges and volumetric charges but excluding \$2.2 million in Customer Select credits) with approved total residential revenues (excluding Customer Select credits) of \$357.32 million and concludes that since there is a difference of just 0.3% "[o]ne would think, therefore, that an adjustment to ensure that Nicor Gas would recover its Commission-approved fixed costs would be insignificant in 2009 – requiring Nicor to refund \$638,000..." (Rubin Reb., AG/CUB Ex. 5.0, 6:116-18). However, Mr. Rubin is comparing apples and oranges by comparing 2009 data that includes new customers to 2005 data that would represent the existing customers (or "rate case customers") from 2005 because Rider VBA is designed to ensure fixed cost recovery on only the existing "rate case customers" that existed in 2005. Mr. Rubin's objection seems to be that "[t]he rider would allow Nicor to keep all of the increased revenues from customer charges due to the increase in the number of customers." (Rubin Reb., AG/CUB Ex. 5.0, 6:120-22). Yet, Mr. Rubin fails to recognize that Rider VBA properly ignores both the four years of investment required to serve new customers and the revenues from new customer growth

1348 since 2005 because the objective of Rider VBA is to ensure only the fixed cost recovery
1349 associated with the “rate case customers” that were approved for recovery in the 2004
1350 Rate Case.

1351 Second, in AG/CUB Exhibit 5.03, Mr. Rubin calculates the Effective Component
1352 under Rider VBA would collect \$11,758,367 in 2009 and again he questions why Rider
1353 VBA should collect that amount “even though its total residential fixed revenues were
1354 actually \$638,000 higher than projected in the last case.” (Rubin Reb., AG/CUB Ex. 5.0,
1355 7:136-37). Once again, in his example Mr. Rubin has compared total 2009 test year
1356 revenues—which include new customers—to 2005 revenues on existing customers.
1357 Rider VBA properly ignores the investment and revenues from new customers because
1358 its objective is to reconcile the fixed costs included in the 2004 rate case’s volumetric
1359 distribution charges for existing customers to the proportion of fixed costs actually
1360 recovered in 2009 on those same “rate case customers.”

1361 Finally, Mr. Rubin’s example only proves that Rider VBA, given these figures,
1362 would do exactly what the Commission understands that it should do which is to only
1363 collect the Commission-approved proportion of fixed costs that were included within the
1364 volumetric distribution charges. For example, on AG/CUB Exhibit 5.03, Mr. Rubin
1365 indicates that the 2005 Rate Case Margin from volumetric distribution charges was
1366 \$162,854,471 and his percentage of fixed cost (PFC) was 80.47%; therefore, we can
1367 conclude that Rider VBA should allow Nicor Gas to recover \$131,048,992
1368 (\$162,854,471 times .8047 equals \$131,048,992) based on its existing 2005 rate case
1369 customer levels. Nicor Gas Exhibit 48.10 accepts all of AG/CUB’s assumptions on
1370 Exhibit 5.03 for the sake of illustrative purposes and proves that with Rider VBA Nicor

Gas would have recovered no more and no less than \$131,048,993 based on the number of rate case customers of 1,929,264. Specifically, I accept Mr. Rubin's computation of the Rider VBA Effective Component adjustment of \$11,758,367 which he presents on line 9 and I then illustrate on line 10 in greater detail. Also, I illustrate that since Nicor Gas earned an average of only \$76.84 per customer through its volumetric distribution charges (\$154,099,160 divided by 2,005,486 actual customers Exhibit 48.10, line 3 divided by line 4) and when applied to only the rate case number of customers of 1,929,264 and reduced by the percentage of fixed costs of 80.47% then Nicor Gas recovered \$119,290,626 of its fixed costs through its distribution charges as shown on Nicor Gas Exhibit 48.10, line 11. Therefore, when adding Mr. Rubin's Rider VBA adjustment of \$11,758,367 to the \$119,290,626 of fixed costs recovered from rate case customers within the volumetric distribution charges then Nicor Gas would recover \$131,048,993 or exactly the same total amount of fixed costs approved for recovery in the 2004 rate case of \$131,048,993 (Nicor Gas Exhibit 48.10, line 1, \$162,854,471 times 80.47% PFC).

Q. Does the Company have any final observations on Mr. Rubin's Exhibits 5.02 and 5.03?

A. It is interesting to observe that Nicor Gas' total residential revenues were expected to be \$357,324,299 in 2005 and yet are forecasted to only reach \$356,252,157 in 2009—four years later and after Nicor Gas has added 76,222 residential customers since the last rate case. Clearly, this illustrates Nicor Gas' dilemma of declining average use per customer and the dangers of recovering more fixed costs through declining volumetric distribution volumes which will not permit Nicor Gas to recover its approved test year revenues—

1394 even four years later and after adding 76,222 customers. Therefore, the Commission
1395 should adopt Rider VBA or, in the alternative, the Company's proposal to recover at least
1396 \$13.55 per month through its monthly customer charges.

1397 **Q. Does Staff witness Jones take a similar view as Mr. Rubin when she states “[t]hus,**
1398 **the Company could recover more or less than the fixed costs to be recovered**
1399 **through distribution revenues as approved in the instant proceeding.” (Jones Reb.,**
1400 **Staff Ex. 16.0, 13:225-27).**

1401 A. I believe she does. However, I hope that Ms. Jones recognizes, as I have shown on Nicor
1402 Gas Exhibit 48.10, that Rider VBA cannot recover any more or less than the fixed costs
1403 to be recovered through distribution revenues for the rate case number of customers.

1404 **Q. Does Ms. Jones agree that her alternative “Full Decoupling” Rider VBA would cap**
1405 **revenue at rate case test year levels, but also force Nicor Gas to absorb costs from**
1406 **new customer growth as you described in your rebuttal testimony at lines 1153-**
1407 **1176? If so, what would be the impact of Ms. Jones' alternative based on the**
1408 **example just discussed on Nicor Gas Exhibit 48.10?**

1409 A. Ms. Jones agreed that it would cap revenues received for fixed distribution costs at the
1410 test year levels but she did not comment about why Nicor Gas should be required to
1411 refund revenues received from new customers. (Jones Reb., Staff Ex. 16.0, 13:234-44).
1412 Ms. Jones formula would cap Nicor Gas' total distribution revenues, which include
1413 revenues from both rate case customers and new customers at the proportion of fixed
1414 costs established in the last rate case. For example, using the data on Nicor Gas Exhibit
1415 48.10, her Effective Component formula of $(RCM - AM) \times PFC / T \times 100$ would have
1416 not only capped Nicor Gas' fixed cost recovery at \$131,048,992 (\$162,854,471 times

1417 .8047 assuming zero actual margin), but it would then only permit it to recover
1418 \$7,045,398 in 2009 (\$162,854,471 minus \$154,099,160) times 80.47% equals
1419 \$7,045,398). However, this amount is \$4,712,968 less than the amount required under
1420 Rider VBA using the Example shown on Nicor Gas Exhibit 48.10 (line 16 \$7,045,399
1421 minus line 17 \$11,758,367 equals (\$4,712,968)).

1422 **Q. What does the \$4,712,968 shortfall as compared to the Proposed Rider VBA under**
1423 **Staff's "Full Decoupling" Rider VBA really represent?**

1424 A. As shown on Nicor Gas Exhibit 48.10, lines 19 through 21, in 2009, Ms. Jones formula
1425 would require Nicor Gas to forego 80.47% of its new customer revenue which is derived
1426 from the 76,222 new customers it has added since 2005. Those new customers provided
1427 \$5,856,801 in 2009 at an average margin of \$76.84 per customer (76,222 customers
1428 multiplied by \$76.84 equals \$5,856,801), which when multiplied by 80.47% equals the
1429 \$4,712,968 shortfall as shown on Lines 21 and 18. Staff's proposed formula improperly
1430 reduces the VBA adjustment based on new customer revenues which are required by
1431 Nicor Gas to provide a contribution towards its additional fixed investment costs
1432 associated with adding new customers which it is currently allowed to retain.

1433 **Q. Should the Commission accept Ms. Jones' alternative "Full Decoupling Rider**
1434 **VBA"?**

1435 A. Absolutely not. Ms. Jones' formula fails to recognize that Nicor Gas would have earned
1436 only \$119,290,626 in fixed cost recovery from its 2005 rate case customers (Nicor Gas
1437 Exhibit 48.10, line 11) when, in fact, the 2004 Rate Case would have expected that it
1438 should recover \$131,048,993 in fixed cost recovery from those customers. Therefore, a
1439 Rider VBA adjustment of \$11,758,367 is needed to adjust revenues back to rate case test

1440 year levels for its rate case customer levels. It is evident that Staff's formula intends to
1441 penalize Nicor Gas for adding new customers by requiring it to invest in new
1442 infrastructure to serve these customers and then requiring it to forego 80.47% of the
1443 distribution margin received from these customers.

1444 **B. RIDER 29 – ENERGY EFFICIENCY PLAN**

1445 **Q. Has Staff witness Jones reviewed and approved the Company's final proposed**
1446 **changes to Rider EEP on rebuttal?**

1447 A. Yes. Ms. Jones agrees with the Company's final proposed changes and if the
1448 Commission were to approve Rider VBA with the Conservation Stabilization Adjustment
1449 (CSA) intact she agrees with the Company's proposed modification to add the phrase
1450 "less billed CSA revenues" to its EEP Revenues definition." (Jones Reb., Staff Ex. 16.0,
1451 14:245-15:263).

1452 **X. CUSTOMER SELECT AND RIDER 25 ISSUES**

1453 **Q. Is the Company proposing any changes to charges associated with the**
1454 **Transportation Service Credit pertaining to Customer Select and Rider 25?**

1455 A. Yes. Consistent with the Company's Memorandum of Understanding ("MOU") with the
1456 Customer Select Gas Suppliers ("CSGS"), the Company proposes to update the amount
1457 of the credit for gas in storage which is the component of the Transportation Service
1458 Credit for Customer Select customers and Rider 25 customers. The credit had previously
1459 been calculated to be \$.0037 per therm based on the prior ECOSS and has been revised to
1460 \$.0045 based on the Company's final proposed ECOSS. The update has resulted in an
1461 increased credit for customers. For customers served under Rider 15 and Rider 25 Rates

1462 4 and 5, the credit for gas in storage has been corrected to 0.45 cents per therm and for
1463 customers served under Rider 25 Rate 6, the credit has been updated to 0.19 cents per
1464 therm.

1465 **XI. CONCLUSION**

1466 **Q. Does this conclude your surrebuttal testimony?**

1467 **A. Yes.**